



Staff Summary

A-39-2015

Subject: Uniform Pants, Shirts and Accessories (RQPD15000577, S/B # 20085-08115-134)
Department Office of Purchasing
Department Head Name Frank Intagliata
Department Head Signature

Date: August 20, 2015
Vendor Name: Atlantic Tactical, Inc.
Contract Number A-39-2015
Contract Manager Name Vivian C. Crowley

Proposed Legislative Action					
	To	Date	Approval	Info	Other
	Assign Comm				
	Rules Comm				
	Full Leg				

Internal Approvals			
Date & Init.	Approval	Date & Init.	Approval
	Dept. Head	9/1/15	Counsel to C.E.
	Budget	9/1/15	County Atty.
9/1/15 @	Deputy C.E.	9/2/15	County Exec.

Narrative

Purpose: To authorize and award a Purchase Order for the procurement of uniform pants, shirts and accessories for new recruits of the Nassau County Police Department.

Discussion: This bid was advertised in Newsday and posted to the Nassau County website Bid Solicitation Board, where sixteen (16) vendors were notified electronically of the bid. Minority Affairs was given a copy of the bid. Three (3) bidders responded – Atlantic Tactical, Inc., Rosen's Uniforms and Provengo, LLC.

Impact on Funding: The cost of this Purchase Order is One Hundred Ninety Two Thousand Six Hundred Fifty Two Dollars (\$192,652) from General Funds.

Recommendation: Office of Purchasing recommends awarding a Purchase Order to Atlantic Tactical, Inc. as the lowest responsible bidder meeting bid specifications.

APPROVED: 8/25/15
(DATE)

INSURANCE SECTION

2015 SEP -2 A 11:53

RECEIVED
NASSAU COUNTY
CLERK OF THE LEGISLATURE

COUNTY OF NASSAU
INTER – DEPARTMENTAL MEMO

TO: CLERK OF THE COUNTY LEGISLATURE

A-39-2015

FROM: FRANK INTAGLIATA, COMMISSIONER OF SHARED SERVICES
OFFICE OF PURCHASING

DATE: AUGUST 21, 2015

SUBJECT: RESOLUTION-NASSAU COUNTY POLICE DEPARTMENT

THIS RESOLUTION IS RECOMMENDED BY THE DIRECTOR, OFFICE OF PURCHASING TO AUTHORIZE AN AWARD AND TO EXECUTE A PURCHASE ORDER IN THE AMOUNT OF ONE HUNDRED NINETY TWO THOUSAND SIX HUNDRED FIFTY TWO DOLLARS (\$192,652.00) ON BEHALF OF THE NASSAU COUNTY POLICE DEPARTMENT TO ATLANTIC TACTICAL, INC. WHO IS THE LOWEST RESPONSIBLE BIDDER MEETING SPECIFICATIONS TO PROVIDE UNIFORM PANTS, SHIRTS AND ACCESSORIES FOR THE NASSAU COUNTY POLICE DEPARTMENT.

THE ABOVE DESCRIBED DOCUMENT ATTACHED HERETO IS FORWARDED FOR YOUR REVIEW AND APPROVAL AND SUBSEQUENT TRANSMITTAL TO THE RULES COMMITTEE FOR INCLUSION IN ITS AGENDA.



FRANK INTAGLIATA
COMMISSIONER OF SHARED SERVICES
OFFICE OF PURCHASING

MS: br

- ENCL:
- (1) STAFF SUMMARY
 - (2) DISCLOSURE STATEMENT
 - (3) RESOLUTION
 - (4) BID SUMMARY
 - (5) BID PROPOSAL
 - (6) CERTIFICATE OF LIABILITY INSURANCE
 - (7) RECOMMENDATION OF AWARD



20085-08115-134

DISCLOSURE STATEMENT

THE NASSAU COUNTY LEGISLATURE REQUIRES THE FOLLOWING INFORMATION PRIOR TO CONSIDERATION FOR AN AWARD.

Bidders Name: Atlantic Tactical, Inc.

Address: 763 Corporate Circle, New Cumberland, PA 17070

Telephone No: 717-774-3339

Fax No: 717-774-4463

1. State Whether: A Corporation X
Individual _____
Partnership _____

GUIDELINES FOR DISCLOSURE

THE NASSAU COUNTY LEGISLATURE REQUIRES THE NAMES AND HOME* ADDRESSES OF ALL PRINCIPALS. DISCLOSURE MUST BE PROVIDED AS INDICATED BY TYPE OF OWNERSHIP. (PLEASE LIST ALL REQUIRED INFORMATION ON A SEPARATE SHEET AND ATTACH TO BID.)

- 1) Sole Proprietorship/Individual. The Name and Home Address of the Sole Proprietorship/Individual.
- 2) Closely Held Corporation. The Name and Home Addresses of all Shareholders, Officers and Directors.
- 3) Publicly Traded Corporation. Only the page(s) of the SEC FORM 10-K setting forth the name of all officers and directors.
- 4) Not for Profit Corporation. The Names and Home Addresses of all members, Officer and Directors.
- 5) Partnership. The Names and Home Address of all General and Limited Partners.
- 6) Limited Liability Company. The Names and Home Addresses of all Members.
- 7) Limited Liability Partnership. The Name and Home Addresses of all Members.
- 8) Joint Venture. The Names and Home Addresses of all Joint Ventures.

NOTE: IF ANY ENTITY IS TIERED, YOU MUST ALSO LIST ALL INDIVIDUAL PRINCIPALS OF THE TIERED ENTITY.
*IN THE CASE OF PUBLICLY TRADED CORPORATIONS THE SEC FORM 10K SUFFICES AND HOME ADDRESSES ARE NOT NECESSARY.

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER SIGN HERE


BIDDER

President

TITLE

20085-08115-134

QUALIFICATION STATEMENT

BIDDER'S NAME:

Atlantic Tactical, Inc.

ADDRESS:

763 Corporate Circle, New Cumberland, PA 17070

1. STATE WHETHER: CORPORATION X INDIVIDUAL _____ PARTNERSHIP _____

2. IF A CORPORATION OR PARTNERSHIP LIST NAME(S) AND ADDRESS(S) OF OFFICER(S) OR MEMBER(S)
PRESIDENT

Sean Conville - 2380 Woodstream Way, Enola, PA 17025

VICE PRESIDENT

Gary Hudkins - C/O Safariland, LLC 13386 International Parkway, Jacksonville, FL 32218

SECRETARY

Julio Salvador - C/O Safariland, LLC 13386 International Parkway, Jacksonville, FL 32218

TREASURER

John Willim - C/O Safariland, LLC 13386 International Parkway, Jacksonville, FL 32218

3. HAVE YOU FILED A QUALIFICATION STATEMENT WITH THE COUNTY OF NASSAU? Yes
IF SO WHEN?

4. HOW MANY YEARS HAS YOUR ORGANIZATION BEEN IN BUSINESS UNDER YOUR PRESENT NAME? 10 (43 YEARS IN BUSINESS)

5. HAVE YOU, OR YOUR FIRM, EVER FAILED TO COMPLETE ANY WORK AWARDED TO YOU? No
IF SO, WHERE AND WHY?

6. IN WHAT OTHER LINES OF BUSINESS ARE YOU OR YOUR FIRM INTERESTED? We are a full-line law enforcement and public safety equipment and uniform distributor. This includes Firearms, Ammunition, Duty Gear, Restraints Chemical Munitions, Body Armor, Uniforms, Footwear, Optics, Flashlights, etc.

7. WHAT IS THE EXPERIENCE OF THE PRINCIPAL INDIVIDUALS OF YOUR ORGANIZATION RELATING TO THE SUBJECT OF THIS BID?

INDIVIDUALS NAME	PRESENT POSITION	YEARS OF EXPERIENCE	MAGNITUDE AND TYPE OF WORK	IN WHAT CAPACITY
Sean Conville	President	27	Held all positions within the corporation	

8. IN WHAT MANNER HAVE YOU INSPECTED THIS PROPOSED WORK? EXPLAIN IN DETAIL

Company Sales Representatives communicated with officers in charge of purchasing to verify specifications as well as communications with manufacturer representatives to ensure that all of the specifications within this bid are correct to agency

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER SIGN HERE

BIDDER

President

TITLE

A RESOLUTION AUTHORIZING THE DIRECTOR OF NASSAU COUNTY OFFICE OF PURCHASING TO AWARD AND EXECUTE A CONTRACT BETWEEN THE COUNTY OF NASSAU ACTING ON BEHALF OF THE NASSAU COUNTY POLICE DEPARTMENT AND ATLANTIC TACTICAL, INC.

WHEREAS, the County of Nassau on behalf of the NASSAU COUNTY OFFICE OF PURCHASING has received competitive bids #20085-08115-134 for the Procurement of Uniform Pants, Shirts and Accessories for the Nassau County Police Department as more particularly described in the bid document; and

WHEREAS, the Director is representing to the Rules Committee that the firm, ATLANTIC TACTICAL, INC. submitted the lowest responsible bid and meets all specifications for the product described in the said contract as determined by the Director of the Office of Purchasing.

RESOLVED, that the Rules Committee of the Nassau County Legislature authorizes the Director, Office of Purchasing to award and execute the said Purchase Order with ATLANTIC TACTICAL, INC.

[illegible]

Claudia Colasurdo hereby certifies that the bids listed above were opened at the time and place specified therein and that the above is a correct transcription from all original bids received.

Date 8/11/15 Claudia Colasurdo Technical
PUBLIC BID OFFICER Claudia Colasurdo

Date 8/1/15 Chandra Technical
PUBLIC BID OFFICER Chandra



CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)
08/18/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Risk Services, Inc. of Florida 13901 Sutton Park Drive South Suite 360 - Building C Jacksonville FL 32224 USA	CONTACT NAME:	
	PHONE (A/C. No. Ext): (904) 724-2001	FAX (A/C. No.): (904) 223-0797
INSURED Atlantic Tactical, Inc. 763 Corporate Circle New Cumberland PA 17070 USA	E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
	NAIC #	
	INSURER A: National Fire & Marine Ins Co	20079
	INSURER B: Travelers Property Cas Co of America	25674
	INSURER C: The Travelers Indemnity Co.	25658
INSURER D:		
INSURER E:		
INSURER F:		

COVERAGES**CERTIFICATE NUMBER:** 570059007521**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY		42GLO10030402 General Liability SIR applies per policy terms & conditions	07/27/2015	07/27/2016	EACH OCCURRENCE	\$1,000,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR	DAMAGE TO RENTED PREMISES (Ea occurrence)				\$50,000	
		MED EXP (Any one person)				\$10,000	
		PERSONAL & ADV INJURY				\$1,000,000	
GENL AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	\$2,000,000
	<input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOG					PRODUCTS - COMP/OP AGG	\$2,000,000
	OTHER:						
B	AUTOMOBILE LIABILITY		TJCAP9D90138415 Automobile	07/27/2015	07/27/2016	COMBINED SINGLE LIMIT (Ea accident)	\$1,000,000
	<input checked="" type="checkbox"/> ANY AUTO					BODILY INJURY (Per person)	
	<input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS					BODILY INJURY (Per accident)	
	<input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS					PROPERTY DAMAGE (Per accident)	
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB	<input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE	42UMO10030602 Umbrella Liability	07/27/2015	07/27/2016	EACH OCCURRENCE	\$10,000,000
	DED <input checked="" type="checkbox"/> RETENTION \$10,000	AGGREGATE				\$10,000,000	
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY		7C2JUB9D90133515 Work Comp - All other sta	07/27/2015	07/27/2016	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER	
	ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)					E.L. EACH ACCIDENT	\$1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below					E.L. DISEASE-EA EMPLOYEE	\$1,000,000
						E.L. DISEASE-POLICY LIMIT	\$1,000,000
C			7C2JUB9D90137215 Work Comp - AZ, MA, WI	07/27/2015	07/27/2016		

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Contract #20085-08115-134 Nassau County Uniform Pants, Shirts and Accessories
County of Nassau, NY is included as Additional Insured in accordance with the policy provisions of the General Liability policy.

CERTIFICATE HOLDER**CANCELLATION**

County of Nassau, NY 1 West Street Mineola, NY 11501 USA	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE <i>Aon Risk Services Inc. of Florida</i>

Holder Identifier :

Certificate No : 570059007521

STATE OF NEW YORK
WORKERS' COMPENSATION BOARD

CERTIFICATE OF NYS WORKERS' COMPENSATION INSURANCE COVERAGE

1a. Legal Name & Address of Insured (Use street address only) ATLANTIC TACTICAL, INC. 7225 QUEENS BLVD. WOODSIDE, NY 11377 Work Location of Insured (Only required if coverage is specifically limited to certain locations in New York State, i.e., a Wrap-Up Policy)	1b. Business Telephone Number of Insured (904) 741-1752 1c. NYS Unemployment Insurance Employer Registration Number of Insured 49-367370 1d. Federal Employer Identification Number of Insured or Social Security Number 23-2082171
2. Name and Address of the Entity Requesting Proof of Coverage (Entity Being Listed as the Certificate Holder) COUNTY OF NASSAU, NY 1 WEST STREET MINEOLA, NY 11501	3a. Name of Insurance Carrier The Travelers Indemnity Company of Connecticut 3b. Policy Number of entity listed in box "1a" TJ-UB-9D90133-5-15 3c. Policy effective period 07/27/2015 to 07/27/2016 3d. The Proprietor, Partners or Executive Officers are <input checked="" type="checkbox"/> included. (Only check box if all partners/officers included) <input type="checkbox"/> all excluded or certain partners/officers excluded.

This certifies that the insurance carrier indicated above in box "3" insures the business referenced above in box "1a" for workers' compensation under the New York State Workers' Compensation Law. (To use this form, New York (NY) must be listed under Item 3A on the INFORMATION PAGE of the workers' compensation insurance policy). The Insurance Carrier or its licensed agent will send this Certificate of Insurance to the entity listed above as the certificate holder in box "2".

The Insurance Carrier will also notify the above certificate holder within 10 days IF a policy is canceled due to nonpayment of premiums or within 30 days IF there are reasons other than nonpayment of premiums that cancel the policy or eliminate the insured from the coverage indicated on this Certificate. (These notices may be sent by regular mail). Otherwise, this Certificate is valid for one year after this form is approved by the insurance carrier or its licensed agent, or until the policy expiration date listed in box "3c", whichever is earlier.

Please Note: Upon the cancellation of the workers' compensation policy indicated on this form, if the business continues to be named on a permit, license or contract issued by a certificate holder, the business must provide that certificate holder with a new Certificate of Workers' Compensation Coverage or other authorized proof that the business is complying with the mandatory coverage requirements of the New York State Workers' Compensation Law.

Under penalty of perjury, I certify that I am an authorized representative or licensed agent of the insurance carrier referenced above and that the named insured has the coverage as depicted on this form.

Approved by: Kerry B. Fowlkes

(Print name of authorized representative or licensed agent of insurance carrier)

Approved by: Kerry B Fowlkes

(Signature)

8/21/15
(Date)

Title: FIELD OPERATIONS SUPPORT ANALYST

Telephone Number of authorized representative or licensed agent of insurance carrier: 804-527-4862


Please Note: Only insurance carriers and their licensed agents are authorized to issue Form C-105.2. Insurance brokers are NOT authorized to issue it.

Workers' Compensation Law

Section 57. Restriction on issue of permits and the entering into contracts unless compensation is secured.

1. The head of a state or municipal department, board, commission or office authorized or required by law to issue any permit for or in connection with any work involving the employment of employees in a hazardous employment defined by this chapter, and notwithstanding any general or special statute requiring or authorizing the issue of such permits, shall not issue such permit unless proof duly subscribed by an insurance carrier is produced in a form satisfactory to the chair, that compensation for all employees has been secured as provided by this chapter. Nothing herein, however, shall be construed as creating any liability on the part of such state or municipal department, board, commission or office to pay any compensation to any such employee if so employed.
2. The head of a state or municipal department, board, commission or office authorized or required by law to enter into any contract for or in connection with any work involving the employment of employees in a hazardous employment defined by this chapter, notwithstanding any general or special statute requiring or authorizing any such contract, shall not enter into any such contract unless proof duly subscribed by an insurance carrier is produced in a form satisfactory to the chair, that compensation for all employees has been secured as provided by this chapter.

FORMAL SEALED BID PROPOSAL

	STATE OF NEW YORK		BID NUMBER 20085-08115-134
	COUNTY OF NASSAU		Dated: 7/30/2015
	BIDS WILL BE RECEIVED AND OPENED AT OFFICE OF PURCHASING, 1 WEST STREET, NORTH ENTRANCE, MINEOLA, NEW YORK 11501 OFFICE HOURS 9 AM - NOON & 1 PM - 4:45 PM		BID OPENING DATE AUGUST 11, 2015 11:00 A.M. E.S.T.
BUYER VIVIAN C. CROWLEY		TELEPHONE 516-571-4047	REQUISITION NUMBER PD15000577

PREPARE YOUR BID ON THIS FORM USING BLACK INK OR TYPEWRITER

BID TITLE: UNIFORM PANTS, SHIRTS AND ACCESSORIES

- ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED

THE UNDERSIGNED BIDDER AFFIRMS AND DECLARES THAT HE/SHE HAS CAREFULLY EXAMINED THE ADVERTISED INVITATION FOR BIDS, THE BID TERMS AND CONDITIONS, AND DETAILED SPECIFICATIONS, AND CERTIFIES THAT THIS BID IS SIGNED WITH KNOWLEDGE AND ACCEPTANCE OF ALL THE PROVISIONS THEREOF AND OFFERS AND AGREES, IF THIS BID IS ACCEPTED WITHIN NINETY (90) DAYS FROM THE BID OPENING DATE TO FURNISH ANY OR ALL THE ITEMS UPON WHICH PRICES ARE HEREINAFTER QUOTED IN THE QUANTITY AND AT THE PRICES BID.

CASH DISCOUNT OF 0 PERCENT WILL BE ALLOWED FOR PROMPT PAYMENT WITHIN 20 BUSINESS DAYS.

THE BIDDER CERTIFIES THAT: (A) THE BID HAS BEEN ARRIVED AT BY THE BIDDER INDEPENDENTLY AND HAS BEEN SUBMITTED WITHOUT COLLUSION WITH ANY OTHER VENDOR OF MATERIALS, SUPPLIES OR EQUIPMENT OF THE TYPE DESCRIBED IN INVITATION FOR BIDS, AND (B) THE CONTENTS OF THE BID HAVE NOT BEEN COMMUNICATED BY THE BIDDER, NOR, TO ITS BEST KNOWLEDGE AND BELIEF, BY ANY OF ITS EMPLOYEES OR AGENTS, TO ANY PERSON NOT AN EMPLOYEE OR AGENT OF BIDDER OR ITS SURETY ON ANY BOND FURNISHED HERewith PRIOR TO OFFICIAL OPENING OF THE BID.

DELIVERY MADE TO:
NYPD - UNIFORM SECTION
1490 FRANKLIN AVE
MINEOLA, NY 11501

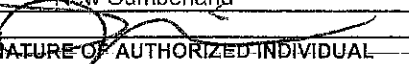
GUARANTEED DELIVERY DATE

60 DAYS AFTER RECEIPT OF ORDER

EMPLOYERS FEDERAL TAX ID NUMBER

TOLL FREE TELEPHONE NUMBER:

BIDS MUST BE SIGNED BY PROPRIETOR, PARTNER OR OFFICER AUTHORIZED TO SIGN FOR CORPORATION

NAME OF BIDDER Atlantic Tactical, Inc.			
ADDRESS 763 Corporate Circle			
CITY New Cumberland	STATE PA	ZIP CODE 17070	TELEPHONE 717-774-3339
SIGNATURE OF AUTHORIZED INDIVIDUAL 		PRINT OR TYPE NAME OF SIGNER AND TITLE Sean Conville - President	

IN EXECUTING THIS BID, THE BIDDER WARRANTS THAT THE PRICES SUBMITTED HEREIN ARE NOT HIGHER THAN THOSE OFFERED TO ANY GOVERNMENTAL OR COMMERCIAL CONSUMER FOR LIKE DELIVERIES. THE PRICES HEREIN SHOULD NOT INCLUDE ANY FEDERAL EXCISE TAXES OR SALES TAXES IMPOSE BY ANY STATE OR MUNICIPAL GOVERNMENT. SUCH TAXES, IF INCLUDED, MUST BE DEDUCTED BY THE BIDDER WHEN SUBMITTING BID. BIDDERS ARE REQUESTED TO ALSO READ THE TERMS AND CONDITIONS.

BID TERMS AND CONDITIONS

1. Bids on equipment must be on standard new equipment, latest model, except as otherwise specifically stated in proposal or detailed specification. Where any part of nominal appurtenances of equipment is not described, it shall be understood that all equipment and appurtenances which are usually provided in the manufacturer's stock model shall be furnished.
2. Bids on materials and supplies must be for new items except as otherwise specifically stated in bid or detailed specifications.
3. Bidder declares that the bid is made without any connection with any other Bidder, submitting a bid for the same items, and is in all respects fair and without collusion or fraud.
4. PRICES The provisions of the New York State Fair Trade Law (Ferdinand Act) and the federal price discrimination law (Robinson-Patman Act) do not apply to purchases made by the County.
5. SURETY In the event that an award is made hereunder, The Director of Purchase reserves the right to request successful bidders to post, within one week, security for faithful performance, with the understanding that the whole or any part thereof may be used by the County of Nassau to supply any deficiency that may arise from any default on the part of the Bidder. Such security must meet all the requirements of the County Attorney and be approved by the County Attorney.

6. **SAMPLES** Samples, when required, must be submitted strictly in accordance with instructions; otherwise bid may not be considered. If samples are requested subsequent to bid opening they shall be delivered within five (5) days of the request for bid to have consideration. Samples must be furnished free of charge and must be accompanied by descriptive memorandum invoices indicating if the Bidder desires their return; also specifying the address to which they are to be returned, provided they have not been used or made useless by tests. Award samples may be held for comparison with deliveries. Samples will be returned at the Bidders risk and expense.
7. **Award** The Director, Office of Purchasing reserves the right before making award to make investigations as to whether or not the items, qualifications or facilities offered by the Bidder meet the requirements set forth herein and are sample and sufficient to insure the proper performance in the event of award. The Bidder must be prepared, if requested by the Director, to present evidence of experience, ability and financial standing, as well as a statement as to plant, machinery and capacity of the manufacturer for the production and distribution of the material on which he is bidding. Upon request of the Director, successful bidder shall file certification from the manufacturer relative to authorization, delivery, service and guarantees. If it is found that the conditions of the bids are not complied with or that articles or equipment proposed to be furnished do not meet the requirements called for, or that the qualification, financial standing or facilities are not satisfactory, the Director may reject such bids. It is distinctly understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon the Director to make any examinations before award; and it is further understood that, if such examination is made, it in no way relieves the Bidder from fulfilling all requirements and conditions of the bid.
8. **Awards** will be made to the lowest responsible Bidder. Cash discounts will not be a factor in determining awards, except in tie bids. Consideration will be given to the reliability of the Bidder, the quantities of the materials, equipment or supplies to be furnished, their conformity with the specifications, the purpose for which required and the terms of delivery.
9. The Director reserves the right to reject and all bids in whole or in part and to waive technical defects, irregularities and omissions if in his judgment the best interests of the County will be served.
10. Unless otherwise indicated herein, the Director reserves the right to make award by items, by classes, by group of items, or as a whole.
11. **DELIVERIES** Upon failure of the Vendor to deliver within the time specified, or within reasonable time as interpreted by the Director, or failure to make replacement of rejected articles, when so requested immediately or as directed by the Director, the Director may purchase from other sources to take the place of the item rejected or not delivered. The Director reserves the right to authorize immediate purchase from other sources against rejections on any order when necessary. On all such purchases the Vendor agrees to promptly reimburse the County for excess cost occasioned by such purchases. Should the cost be less, the Vendor shall have no claim to the difference. Such purchases will be deducted from order quantity.
12. An order may be canceled at the Vendors expense upon nonperformance. Failure of the Vendor to furnish additional surety within ten (10) days from date of requested shall be sufficient cause for the cancellation of the order.
13. When in the determination of the Director, the articles or equipment delivered fail to meet County specifications or, if in the determination of the Director, the Vendor consistently fails to deliver as ordered, the Director reserves the right, to cancel the order and purchase the balance from other sources at Vendor expense.
14. Delivery must be made as ordered and in accordance with the bid. If delivery instructions do not appear on order. It will be interpreted to mean prompt delivery. The decision of the Director as to reasonable compliance with delivery terms shall be final. Burden of proof of delay in receipt of order shall rest with the Vendor.
15. The County Agencies will not schedule any deliveries for Saturdays, Sundays or Legal Holiday, except commodities required for daily consumption or where the delivery is an emergency, a replacement, or is overdue, in which event the convenience of the Agency will govern.
16. Supplies shall be securely and properly packed for shipment, according to accepted commercial practice, without extra charge for packing cases, reels, bailing or sacks, the containers to remain the property of the agency unless definitely stated otherwise in the bid.
17. The Vendor shall be responsible for delivery of supplies in good condition at point of destination. The Vendor shall file all claims with carrier for breakage, imperfections and other losses, which will be deducted from invoices. The receiving Agency will note for the benefit of Vendor when packages are not received in good conditions.
18. All supplies which are customarily labeled or identified must have securely affixed thereto the original un-mutilated label or marking of the manufacturer.
19. Billings for deliveries must be rendered on County claim forms.
20. Furniture, machines, and other equipment must be delivered, installed and set in place as directed, ready for use unless otherwise specified.
21. Deliveries are subject to reweighing at destination by the County and payment will be made on the basis of materials delivered. Normal shrinkage will be allowed in such instances where shrinkage is possible. Short weight shall be sufficient cause for cancellation of order at Vendors expense.
22. **GUARANTEES BY BIDDER** Bidder hereby guarantees: (a) To save the County, its agents and employees harmless from liability of any nature or kind for the use of any copyrighted or un-copyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance hereof of which the Bidder is not the Patentee, assignee or licensee, and to defend any action brought against the County in the name of the County and under the direction of the County Attorney at the sole cost of the Bidder or in the sole option of the Director to pay the cost of such defense to the County. (b) His products against defective material or workmanship and to repair any damages or marring occasioned in transit.
(c) To furnish adequate protection from damage for all work and to repair damages of any kind, for which he or his workmen are responsible, to the building or equipment, to this own work or the work of other Vendors, or in the opinion of the Director to pay for the same by deductions in payments due under this contract.
(d) To pay for ail permits, licenses and fees and give all notices and comply with all laws ordinances, rules and regulations of the city, village or town in which the installation his to be made, and of the County of Nassau and the State of New York.
(e) To carry proper insurance in the opinion of the Director, and approved by the County Attorney to protect the County from loss in case of accident, fire and theft.
(f) That he will keep himself fully informed, of all municipal ordinances and regulations, state and national laws in any manner affecting the work or goods herein specified, and any extra work contracted for by him, and shall at all times observe and comply with said ordinances, laws and regulations, including all provisions of the Workmen Compensation and Labor Laws, and shall indemnify and save harmless the County of Nassau and the Nassau County Legislature from loss and liability upon any and all Claims on account of any physical injury to persons, including death, or damage to property and from all cost and expenses in suits which may be brought against the same on account of such injuries irrespective of the actual cost of the same and irrespective of whether the same shall have been due to the negligence of the Bidder or his agents.
(g) That the items furnished shall conform to all the provisions of the bid and this warranty shall survive acceptance, or use of any material so furnished.
(h) That all deliveries will not be inferior to the accepted bid sample.
23. **LABOR LAWS and ANTIDISCRIMINATION.** Upon the vendor acceptance hereof, the vendor agrees to comply with Article IX, Section 2 C of the Constitution of the State of New York, Section 220 220a, 220b, 220d, 220e and 230 of the Labor Law, Section 5 and 12 of the Lien Law, Article 2 of the Uniform Commercial Code, Sections 108 and 109 as well as Article 18 of the General Municipal Law, Section 2218 of the County Government Law of Nassau County. Section 224.2 of the Nassau County Administrative Code, the provisions of the anti-Discrimination Order of Nassau County, and the vendor shall keep himself fully informed of all additional municipal ordinances and regulations, State and National Laws in any manner affecting this order and the goods or services delivered or rendered or to be delivered or rendered there under, and shall at all times observe and comply with said ordinances, laws and regulations at his sole cost and expense.
24. **ASSIGNMENT.** The contractor is hereby prohibited from assigned, transferring, conveying, subletting or otherwise disposing of this contract or his right, title, or interest therein, or his power to execute such contract, to any other person or corporation without the previous consent in writing of the officer, board or agency awarding the contract.
25. The County of Nassau will not be responsible nor liable for any shipment or delivery of any materials, supplies, or equipment without it's express written instructions or valid Purchase Order.
26. No agreements, changes, modifications or alterations shall be deemed effective nor shall the same be binding upon the County unless in writing and signed by the Director, Office of Purchasing or his duly/ designated representative.

Director, Office of Purchasing

20085-08115-134

DISCLOSURE STATEMENT

THE NASSAU COUNTY LEGISLATURE REQUIRES THE FOLLOWING INFORMATION PRIOR TO CONSIDERATION FOR AN AWARD.

Bidders Name: Atlantic Tactical, Inc.

Address: 763 Corporate Circle, New Cumberland, PA 17070

Telephone No: 717-774-3339

Fax No: 717-774-4463

1. State Whether: A Corporation X
Individual _____
Partnership _____

GUIDELINES FOR DISCLOSURE

THE NASSAU COUNTY LEGISLATURE REQUIRES THE NAMES AND HOME* ADDRESSES OF ALL PRINCIPALS. DISCLOSURE MUST BE PROVIDED AS INDICATED BY TYPE OF OWNERSHIP. (PLEASE LIST ALL REQUIRED INFORMATION ON A SEPARATE SHEET AND ATTACH TO BID.)

- 1) Sole Proprietorship/Individual. The Name and Home Address of the Sole Proprietorship/Individual.
- 2) Closely Held Corporation. The Name and Home Addresses of all Shareholders, Officers and Directors.
- 3) Publicly Traded Corporation. Only the page(s) of the SEC FORM 10-K setting forth the name of all officers and directors.
- 4) Not for Profit Corporation. The Names and Home Addresses of all members, Officer and Directors.
- 5) Partnership. The Names and Home Address of all General and Limited Partners.
- 6) Limited Liability Company. The Names and Home Addresses of all Members.
- 7) Limited Liability Partnership. The Name and Home Addresses of all Members.
- 8) Joint Venture. The Names and Home Addresses of all Joint Ventures.

NOTE: IF ANY ENTITY IS TIERED, YOU MUST ALSO LIST ALL INDIVIDUAL PRINCIPALS OF THE TIERED ENTITY.
*IN THE CASE OF PUBLICLY TRADED CORPORATIONS THE SEC FORM 10K SUFFICES AND HOME ADDRESSES ARE NOT NECESSARY.

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BIDDER

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TITLE

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QUALIFICATION STATEMENT

BIDDER'S NAME:

Atlantic Tactical, Inc.

ADDRESS:

763 Corporate Circle, New Cumberland, PA 17070

1. STATE WHETHER: CORPORATION X INDIVIDUAL _____ PARTNERSHIP _____

2. IF A CORPORATION OR PARTNERSHIP LIST NAME(S) AND ADDRESS(S) OF OFFICER(S) OR MEMBER(S)
PRESIDENT

Sean Conville - 2380 Woodstream Way, Enola, PA 17025

VICE PRESIDENT

Gary Hudkins - C/O Safariland, LLC 13386 International Parkway, Jacksonville, FL 32218

SECRETARY

Julio Salvador - C/O Safariland, LLC 13386 International Parkway, Jacksonville, FL 32218

TREASURER

John Willim - C/O Safariland, LLC 13386 International Parkway, Jacksonville, FL 32218

3. HAVE YOU FILED A QUALIFICATION STATEMENT WITH THE COUNTY OF NASSAU? Yes
IF SO WHEN?

4. HOW MANY YEARS HAS YOUR ORGANIZATION BEEN IN BUSINESS UNDER YOUR PRESENT NAME? 10 (43 YEARS IN BUSINESS)

5. HAVE YOU, OR YOUR FIRM, EVER FAILED TO COMPLETE ANY WORK AWARDED TO YOU? No
IF SO, WHERE AND WHY?

6. IN WHAT OTHER LINES OF BUSINESS ARE YOU OR YOUR FIRM INTERESTED? We are a full-line law enforcement and public safety equipment and uniform distributor. This includes Firearms, Ammunition, Duty Gear, Restraints Chemical Munitions, Body Armor, Uniforms, Footwear, Optics, Flashlights, etc.

7. WHAT IS THE EXPERIENCE OF THE PRINCIPAL INDIVIDUALS OF YOUR ORGANIZATION RELATING TO THE SUBJECT OF THIS BID?

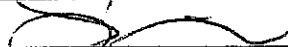
INDIVIDUALS NAME	PRESENT POSITION	YEARS OF EXPERIENCE	MAGNITUDE AND TYPE OF WORK	IN WHAT CAPACITY
Sean Conville	President	27	Held all positions within the corporation	

8. IN WHAT MANNER HAVE YOU INSPECTED THIS PROPOSED WORK? EXPLAIN IN DETAIL

Company Sales Representatives communicated with officers in charge of purchasing to verify specifications as well as communications with manufacturer representatives to ensure that all of the specifications within this bid are correct to agency

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9. THE CONTRACT, IF AWARDED TO YOU OR YOUR FIRM, WILL HAVE THE PERSONAL SUPERVISION OF WHOM? GIVE NAME AND PRESENT POSITION

Robert LaMonica - New York Sales Representative

10. BIDDERS ARE REQUIRED TO COMPLETE THIS FORM PROVIDING THREE (3) REFERENCES OF PAST PERFORMANCE. REFERENCES SHOULD INVOLVE PROJECTS AND/OR SERVICE SITUATIONS OF SIMILAR SIZE AND SCOPE TO THIS BID. REFERENCES MUST HAVE HAD DEALING WITH THE BIDDER WITHIN THE LAST THIRTY-SIX (36) MONTHS. THE COUNTY RESERVES THE RIGHT TO CONTACT ANY OR ALL OF THE REFERENCES SUPPLIED FOR AN EVALUATION OF PAST PERFORMANCE IN ORDER TO ESTABLISH THE RESPONSIBILITY OF THE BIDDER BEFORE THE ACTUAL AWARD OF THE BID AND/OR CONTRACT. COMPLETION OF THE REFERENCE FORM IS REQUIRED.

NASSAU COUNTY (AND ANY OF ITS AGENCIES) MAY BE LISTED AS AN ADDITIONAL REFERENCE, BUT MAY NOT BE SUBSTITUTED FOR ANY OF THE THREE REQUIRED REFERENCES.

1. REFERENCE'S NAME:

Pennsylvania State Police

ADDRESS:

PO Box 69180

Harrisburg, PA 17106

TELEPHONE: 717-783-5485

CONTACT PERSON Angela Anderson

CONTRACT DATE:

2007 to present

2. REFERENCE'S NAME:

York City Police Department

ADDRESS:

50 West King Street

York, PA 17401

TELEPHONE: 717-846-1234

CONTACT PERSON Chief Wes Kahley

CONTRACT DATE:

2010-2013

3. REFERENCE'S NAME:

Port Authority of NY & NJ

ADDRESS:

241 Erie Street, Room 302

Jersey City, NJ 07310

TELEPHONE: 201-239-3605

CONTACT PERSON Lt. Thomas Marten

CONTRACT DATE:

2010-2013

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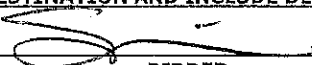
20085-08115-134

USE SEPARATE PAGE IF ADDITIONAL SPACE IS NEEDED.

I certify that all the statements contained in this document are true, complete and correct to the best of my knowledge and belief and are made in good faith, including data contained in the Organization's Relevant Experience. A false certification or failure to disclose information shall be grounds for disqualification or termination of any award.

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Appendix EE

EQUAL EMPLOYMENT OPPORTUNITIES FOR MINORITIES AND WOMEN

The provisions of this Appendix EE are hereby made a part of the document to which it is attached.

The Contractor shall comply with all federal, State and local statutory and constitutional anti-discrimination provisions. In addition, Local Law No. 14-2002, entitled "Participation by Minority Group Members and Women in Nassau County Contracts," governs all County Contracts as defined by such title and solicitations for bids or proposals for County Contracts. In accordance with Local Law 14-2002:

(a) The Contractor shall not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status in recruitment, employment, job assignments, promotions, upgradings, demotions, transfers, layoffs, terminations, and rates of pay or other forms of compensation. The Contractor will undertake or continue existing programs related to recruitment, employment, job assignments, promotions, upgradings, transfers, and rates of pay or other forms of compensation to ensure that minority group members and women are afforded equal employment opportunities without discrimination.

(b) At the request of the County contracting agency, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, union, or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability, or marital status and that such employment agency, labor union, or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein.

(c) The Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of the County Contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.

(d) The Contractor shall make Best Efforts to solicit active participation by certified minority or women-owned business enterprises ("Certified M/WBEs") as defined in Section 101 of Local Law No. 14-2002, including the granting of Subcontracts.

(e) The Contractor shall, in its advertisements and solicitations for Subcontractors, indicate its interest in receiving bids from Certified M/WBEs and the requirement that Subcontractors must be equal opportunity employers.

(f) Contractors must notify and receive approval from the respective Department Head prior to issuing any Subcontracts and, at the time of requesting such authorization, must submit a signed Best Efforts Checklist.

(g) Contractors for projects under the supervision of the County's Department of Public Works shall also submit a utilization plan listing all proposed Subcontractors so that, to the greatest extent feasible, all Subcontractors will be approved prior to commencement of work. Any additions or changes to the list of subcontractors under the utilization plan shall be approved by the Commissioner of the Department of Public Works when made. A copy of the utilization plan any additions or changes thereto shall be submitted by the Contractor to the Office of Minority Affairs simultaneously with the submission to the Department of Public Works.

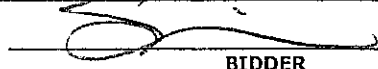
(h) At any time after Subcontractor approval has been requested and prior to being granted, the contracting agency may require the Contractor to submit Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises. In addition, the contracting agency may require the Contractor to submit such documentation at any time after Subcontractor approval when the contracting agency has reasonable cause to believe that the existing Best Efforts Checklist may be inaccurate. Within ten working days (10) of any such request by the contracting agency, the Contractor must submit Documentation.

(i) In the case where a request is made by the contracting agency or a Deputy County Executive acting on behalf of the contracting agency, the Contractor must, within two (2) working days of such request, submit evidence to demonstrate that it employed Best Efforts to obtain Certified M/WBE participation through proper documentation.

(j) Award of a County Contract alone shall not be deemed or interpreted as approval of all Contractor's Subcontracts and Contractor's fulfillment of Best Efforts to obtain participation by Certified M/WBEs.

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(k) A Contractor shall maintain Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises for a period of six (6) years. Failure to maintain such records shall be deemed failure to make Best Efforts to comply with this Appendix EE, evidence of false certification as M/WBE compliant or considered breach of the County Contract.

(l) The Contractor shall be bound by the provisions of Section 109 of Local Law No. 14-2002 providing for enforcement of violations as follows:

- a. Upon receipt by the Executive Director of a complaint from a contracting agency that a County Contractor has failed to comply with the provisions of Local Law No. 14-2002, this Appendix EE or any other contractual provisions included in furtherance of Local Law No. 14-2002, the Executive Director will try to resolve the matter.
- b. If efforts to resolve such matter to the satisfaction of all parties are unsuccessful, the Executive Director shall refer the matter, within thirty days (30) of receipt of the complaint, to the American Arbitration Association for proceeding thereon.
- c. Upon conclusion of the arbitration proceedings, the arbitrator shall submit to the Executive Director his recommendations regarding the imposition of sanctions, fines or penalties. The Executive Director shall either (i) adopt the recommendation of the arbitrator (ii) determine that no sanctions, fines or penalties should be imposed or (iii) modify the recommendation of the arbitrator, provided that such modification shall not expand upon any sanction recommended or impose any new sanction, or increase the amount of any recommended fine or penalty. The Executive Director, within ten days (10) of receipt of the arbitrators award and recommendations, shall file a determination of such matter and shall cause a copy of such determination to be served upon the respondent by personal service or by certified mail return receipt requested. The award of the arbitrator, and the fines and penalties imposed by the Executive Director, shall be final determinations and may only be vacated or modified as provided in the civil practice law and rules ("CPLR").

(m) The contractor shall provide contracting agency with information regarding all subcontracts awarded under any County Contract, including the amount of compensation paid to each Subcontractor and shall complete all forms provided by the Executive Director or the Department Head relating to subcontractor utilization and efforts to obtain M/WBE participation..

Failure to comply with provisions (a) through (m) above, as ultimately determined by the Executive Director, shall be a material breach of the contract constituting grounds for immediate termination. Once a final determination of failure to comply has been reached by the Executive Director, the determination of whether to terminate a contract shall rest with the Deputy County Executive with oversight responsibility for the contracting agency.

Provisions (a), (b) and (c) shall not be binding upon Contractors or Subcontractors in the performance of work or the provision of services or any other activity that are unrelated, separate, or distinct from the County Contract as expressed by its terms.

The requirements of the provisions (a), (b) and (c) shall not apply to any employment or application for employment outside of this County or solicitations or advertisements therefore or any existing programs of affirmative action regarding employment outside of this County and the effect of contract provisions required by these provisions (a), (b) and (c) shall be so limited.

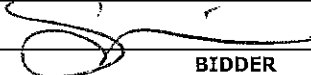
The Contractor shall include provisions (a), (b) and (c) in every Subcontract in such manner that these provisions shall be binding upon each Subcontractor as to work in connection with the County Contract.

As used in this Appendix EE the term "Best Efforts Checklist" shall mean a list signed by the Contractor, listing the procedures it has undertaken to procure Subcontractors in accordance with this Appendix EE.

As used in this Appendix EE the term "County Contract" shall mean (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of twenty-five thousand dollars (\$25,000), whereby a County contracting agency is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the foregoing, to be performed for, or rendered or furnished to the County; or (ii) a written agreement in excess of one hundred thousand dollars (\$100,000), whereby a County contracting agency is committed to expend or does expend funds for the acquisition,

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construction, demolition, replacement, major repair or renovation of real property and improvements thereon. However, the term "County Contract" does not include agreements or orders for the following services: banking services, insurance policies or contracts, or contracts with a County contracting agency for the sale of bonds, notes or other securities.

As used in this Appendix EE the term "County Contractor" means an individual, business enterprise, including sole proprietorship, partnership, corporation, not-for-profit corporation, or any other person or entity other than the County, whether a contractor, licensor, licensee or any other party, that is (i) a party to a County Contract, (ii) a bidder in connection with the award of a County Contract, or (iii) a proposed party to a County Contract, but shall not include any Subcontractor.

As used in this Appendix EE the term "County Contractor" shall mean a person or firm who will manage and be responsible for an entire contracted project.

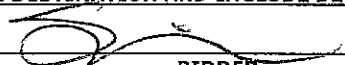
As used in this Appendix EE "Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises" shall include, but is not limited to the following:

- a. Proof of having advertised for bids, where appropriate, in minority publications, trade newspapers/notices and magazines, trade and union publications, and publications of general circulation in Nassau County and surrounding areas or having verbally solicited M/WBEs whom the County Contractor reasonably believed might have the qualifications to do the work. A copy of the advertisement, if used, shall be included to demonstrate that it contained language indicating that the County Contractor welcomed bids and quotes from M/WBE Subcontractors. In addition, proof of the date(s) any such advertisements appeared must be included in the Best Effort Documentation. If verbal solicitation is used, a County Contractor's affidavit with a notary's signature and stamp shall be required as part of the documentation.
- b. Proof of having provided reasonable time for M/WBE Subcontractors to respond to bid opportunities according to industry norms and standards. A chart outlining the schedule/time frame used to obtain bids from M/WBEs is suggested to be included with the Best Effort Documentation
- c. Proof or affidavit of follow-up of telephone calls with potential M/WBE subcontractors encouraging their participation. Telephone logs indicating such action can be included with the Best Effort Documentation
- d. Proof or affidavit that M/WBE Subcontractors were allowed to review bid specifications, blue prints and all other bid/RFP related items at no charge to the M/WBEs, other than reasonable documentation costs incurred by the County Contractor that are passed onto the M/WBE.
- e. Proof or affidavit that sufficient time prior to making award was allowed for M/WBEs to participate effectively, to the extent practicable given the timeframe of the County Contract.
- f. Proof or affidavit that negotiations were held in Best Efforts with interested M/WBEs, and that M/WBEs were not rejected as unqualified or unacceptable without sound business reasons based on (1) a thorough investigation of M/WBE qualifications and capabilities reviewed against industry custom and standards and (2) cost of performance. The basis for rejecting any M/WBE deemed unqualified by the County Contractor shall be included in the Best Effort Documentation
- g. If an M/WBE is rejected based on cost, the County Contractor must submit a list of all sub-bidders for each item of work solicited and their bid prices for the work.
- h. The conditions of performance expected of Subcontractors by the County Contractor must also be included with the Best Effort Documentation
- i. County Contractors may include any other type of documentation they feel necessary to further demonstrate their Best Efforts regarding their bid documents.

As used in this Appendix EE the term "Executive Director" shall mean the Executive Director of the Nassau County Office of Minority Affairs; provided, however, that Executive Director shall include a designee of the Executive Director except in the case of final determinations issued pursuant to Section (a) through (l) of these rules.

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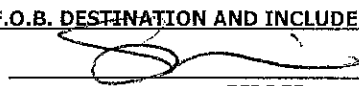
As used in this Appendix EE the term "Subcontract" shall mean an agreement consisting of part or parts of the contracted work of the County Contractor.

As used in this Appendix EE, the term "Subcontractor" shall mean a person or firm who performs part or parts of the contracted work of a prime contractor providing services, including construction services, to the County pursuant to a county contract. Subcontractor shall include a person or firm that provides labor, professional or other services, materials or supplies to a prime contractor that are necessary for the prime contractor to fulfill its obligations to provide services to the County pursuant to a county contract. Subcontractor shall not include a supplier of materials to a contractor who has contracted to provide goods but no services to the County, nor a supplier of incidental materials to a contractor, such as office supplies, tools and other items of nominal cost that are utilized in the performance of a service contract.

Provisions requiring contractors to retain or submit documentation of best efforts to utilize certified subcontractors and requiring Department head approval prior to subcontracting shall not apply to inter-governmental agreements. In addition, the tracking of expenditures of County dollars by not-for-profit corporations, other municipalities, States, or the federal government is not required.

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INDEMNIFICATION:

Contractor agrees to indemnify and hold harmless County and its agents, officers and employees, from and against any and all losses, costs, expenses (including attorneys' fees and disbursements), damages and liabilities, arising out of or in connection with any acts or omissions of Contractor, its officers, agents or employees, provided, however, that Contractor shall not be responsible for that portion, if any, of a loss that is caused by the negligence of the County; and provided, further, that Contractor shall not be liable for consequential, indirect or special damages. Contractor shall, at County's demand and at County's direction, defend at its own risk and expense any and all suits, actions or legal proceedings which may be brought against County, its agents, officers or employees in connection with a loss for which Contractor is responsible under this paragraph.

DEFINITIONS:

- The term "County" as used herein, shall be deemed as reference to the County of Nassau, State of New York.
- The term "Contractor" as used herein, shall be deemed as reference to the successful bidder, vendor, proprietor, partnership, or corporation receiving an award to perform any or all of the services specified herein in accordance with the terms of this agreement.
- The term "agency" as used herein, shall be deemed as the department, division, bureau, office, agency or other Nassau County establishment authorized to receive the service specified herein.
- The term "Director" as used herein, shall be deemed as reference to the Director of the Office of Purchasing.
- The term "Blanket Order" as used herein, shall be deemed as the multiple use pricing agreement as a result of this bid.
- The term "Purchase Order" as used herein, shall be deemed as the single use pricing agreement as a result of this bid.
- The term "complete" as written in this bid must include all equipment, delivery and installation of same in its entirety, as listed in the contract documents, and is to include all supervision, labor, materials, plant equipment, transportation, testing, (if required) incidentals, and other facilities as necessary and/or required to execute all the work as herein specified, or as incidentally required to provide a complete operating installation.

NOTE: INSERT FEDERAL IDENTIFICATION NUMBER IN SPACE PROVIDED ON PAGE 1.

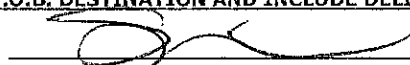
IMPORTANT

PRICE MUST BE INSERTED WITH TYPEWRITER OR INK. BIDS MUST BE SIGNED IN INK. TO ASSURE OFFER REACHING IN TIME, **YOU ARE URGED TO MAIL YOUR FORMAL SEALED BID EARLY. THIS FORMAL SEALED BID MUST REACH OUR OFFICE BY 11:00 A.M.** LATE FORMAL SEALED BIDS WILL NOT BE ACCEPTED.

All proposals and bid documents submitted in response **must** include a completed copy of the County of Nassau Consultant's, Contractor's and Vendor's Disclosure Form. Additionally, if the bidder – prospective vendor – utilizes the services of any individual or organization for the purposes of conducting lobbying activities, the proposal **must** also include the Lobbyist Registration and Disclosure Form, completed by that individual/organization.

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COUNTY OF NASSAU

CONSULTANT'S, CONTRACTOR'S AND VENDOR'S DISCLOSURE FORM

1. Name of the Entity: Atlantic Tactical, Inc.
Address: 763 Corporate Circle
City, State and Zip Code: New Cumberland, PA 17070
2. Entity's Vendor Identification Number: 23-2082171
3. Type of Business: ☐ Public Corp ☐ Partnership ☐ Joint Venture
☐ Ltd. Liability Co ☐ Closely Held Corp ☐ Corporation ☐ Other (specify)
4. List names and addresses of all principals; that is, all individuals serving on the Board of Directors or comparable body, all partners and limited partners, all corporate officers, all parties of Joint Ventures, and all members and officers of limited liability companies (attach additional sheets if necessary):

Directors - Warren B. Kanders; Scott T. O'Brien

Officers - President: Sean Conville

Vice President: Gary Hudkins

Treasurer: John Willim

Secretary: Julio Salvador

C/O Safariland LLC: 13386 International Parkway, Jacksonville, FL 32218

5. List names and addresses of all shareholders, members, or partners of the firm. If the shareholder is not an individual, list the individual shareholders/partners/members. If a Publicly held Corporation include a copy of the 10K in lieu of completing this section.

100% owned by Safariland, LLC

13386 International Parkway, Jacksonville, FL 32218

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6. List all affiliated and related companies and their relationship to the firm entered on line 1. above (if none, enter "None"). Attach a separate disclosure form for each affiliated or subsidiary company that may take part in the performance of this contract. Such disclosure shall be updated to include affiliated or subsidiary companies not previously disclosed that participate in the performance of the contract.

Safariland, LLC is the parent company of Atlantic Tactical, Inc. as of 1/20/2015

7. List all lobbyists whose services were utilized at any stage in this matter (i.e., pre-bid, bid, post-bid, etc.). The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements, or to otherwise engage in lobbying as the term is defined herein. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

(a) Name, title, business address and telephone number of lobbyist(s):

N/A

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BIDDER

President

TITLE

Page 3 of 4

(b) Describe lobbying activity of each lobbyist. See page 4 of 4 for a complete description of lobbying activities.

N/A


(c) List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):

N/A

8. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

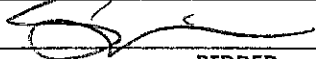
Dated: August 6, 2015

Signed: 
Print Name: Sean Conville

Title: President

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BIDDER

President

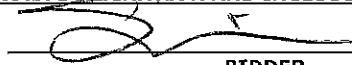
TITLE

Page 4 of 4:

The term lobbying shall mean any attempt to influence: any determination made by the Nassau County Legislature, or any member thereof, with respect to the introduction, passage, defeat, or substance of any local legislation or resolution; any determination by the County Executive to support, oppose, approve or disapprove any local legislation or resolution, whether or not such legislation has been introduced in the County Legislature; any determination by an elected County official or an officer or employee of the County with respect to the procurement of goods, services or construction, including the preparation of contract specifications, including but not limited to the preparation of requests for proposals, or solicitation, award or administration of a contract or with respect to the solicitation, award or administration of a grant, loan, or agreement involving the disbursement of public monies; any determination made by the County Executive, County Legislature, or by the County of Nassau, its agencies, boards, commissions, department heads or committees, including but not limited to the Open Space and Parks Advisory Committee, the Planning Commission, with respect to the zoning, use, development or improvement of real property subject to County regulation, or any agencies, boards, commissions, department heads or committees with respect to requests for proposals, bidding, procurement or contracting for services for the County; any determination made by an elected county official or an officer or employee of the county with respect to the terms of the acquisition or disposition by the county of any interest in real property, with respect to a license or permit for the use of real property of or by the county, or with respect to a franchise, concession or revocable consent; the proposal, adoption, amendment or rejection by an agency of any rule having the force and effect of law; the decision to hold, timing or outcome of any rate making proceeding before an agency; the agenda or any determination of a board or commission; any determination regarding the calendaring or scope of any legislature oversight hearing; the issuance, repeal, modification or substance of a County Executive Order; or any determination made by an elected county official or an officer or employee of the county to support or oppose any state or federal legislation, rule or regulation, including any determination made to support or oppose that is contingent on any amendment of such legislation, rule or regulation, whether or not such legislation has been formally introduced and whether or not such rule or regulation has been formally proposed.

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BIDDER

President

TITLE

COUNTY OF NASSAU

LOBBYIST REGISTRATION AND DISCLOSURE FORM

1. Name of lobbyist(s)/lobbying organization: The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission; or to otherwise engage in lobbying activities as the term is defined herein. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

None

2. List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):

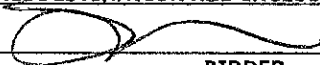
N/A

3. Name, address and telephone number of client(s) by whom, or on whose behalf, the lobbyist is retained, employed or designated:

N/A

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BIDDER

President

TITLE

20085-08115-134

Page 2 of 4

4. Describe lobbying activity conducted, or to be conducted, in Nassau County, and identify client(s) for each activity listed. See page 4 for a complete description of lobbying activities.

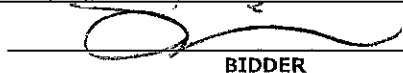
N/A

5. The name of persons, organizations or governmental entities before whom the lobbyist expects to lobby:

N/A

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20085-08115-134

Page 3 of 4

VERIFICATION: The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

Dated: 8/6/2015

Signed: _____

Print Name: Sean Conville

Title: President

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BIDDER

President
TITLE

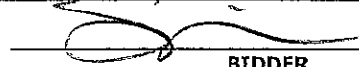
20085-08115-134

Page 4 of 4:

The term lobbying shall mean any attempt to influence: any determination made by the Nassau County Legislature, or any member thereof, with respect to the introduction, passage, defeat, or substance of any local legislation or resolution; any determination by the County Executive to support, oppose, approve or disapprove any local legislation or resolution, whether or not such legislation has been introduced in the County Legislature; any determination by an elected County official or an officer or employee of the County with respect to the procurement of goods, services or construction, including the preparation of contract specifications, including but not limited to the preparation of requests for proposals, or solicitation, award or administration of a contract or with respect to the solicitation, award or administration of a grant, loan, or agreement involving the disbursement of public monies; any determination made by the County Executive, County Legislature, or by the County of Nassau, its agencies, boards, commissions, department heads or committees, including but not limited to the Open Space and Parks Advisory Committee, the Planning Commission, with respect to the zoning, use, development or improvement of real property subject to County regulation, or any agencies, boards, commissions, department heads or committees with respect to requests for proposals, bidding, procurement or contracting for services for the County; any determination made by an elected county official or an officer or employee of the county with respect to the terms of the acquisition or disposition by the county of any interest in real property, with respect to a license or permit for the use of real property of or by the county, or with respect to a franchise, concession or revocable consent; the proposal, adoption, amendment or rejection by an agency of any rule having the force and effect of law; the decision to hold, timing or outcome of any rate making proceeding before an agency; the agenda or any determination of a board or commission; any determination regarding the calendaring or scope of any legislature oversight hearing; the issuance, repeal, modification or substance of a County Executive Order; or any determination made by an elected county official or an officer or employee of the county to support or oppose any state or federal legislation, rule or regulation, including any determination made to support or oppose that is contingent on any amendment of such legislation, rule or regulation, whether or not such legislation has been formally introduced and whether or not such rule or regulation has been formally proposed.

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President

TITLE

20085-08115-134

Business History Form

In addition to the submission of bids/proposals, as applicable, each bidder/proposer shall complete and submit this questionnaire. The questionnaire shall be filled out by the owner of a sole proprietorship or by an authorized representative of the firm, corporation or partnership submitting the bid/proposal.

(USE ADDITIONAL SHEETS IF NECESSARY TO FULLY ANSWER THE FOLLOWING QUESTIONS).

Date: 8/6/2015

1) Bidder's/Proposer's Legal Name: Atlantic Tactical, Inc.

2) Address of Place of Business: 763 Corporate Circle, New Cumberland, PA 17070

List all other business addresses used within last five years:

See attached

3) Mailing Address (if different): _____

Phone : 717-774-3339

Does the business own or rent its facilities? Own and rent

4) Dun and Bradstreet number: 09-5371472

5) Federal I.D. Number: 23-2082171

6) The bidder/proposer is a (check one): Sole Proprietorship Partnership Corporation X
Other (Describe) _____

7) Does this business share office space, staff, or equipment expenses with any other business?
Yes No X If Yes, please provide details: _____

8) Does this business control one or more other businesses? Yes No X If Yes, please provide details: _____

9) Does this business have one or more affiliates, and/or is it a subsidiary of, or controlled by, any other business? Yes X No If Yes, provide details. Safariland, LLC acquired Atlantic Tactical, Inc January 20, 2015

10) Has the bidder/proposer ever had a bond or surety cancelled or forfeited, or a contract with Nassau County or any other government entity terminated? Yes No X If Yes, state the name of bonding agency, (if a bond), date, amount of bond and reason for such cancellation or forfeiture: or details regarding the termination (if a contract). _____

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BIDDER

President

TITLE



Corporate Address

763 Corporate Circle
New Cumberland, PA 17070

Corporate Retail Location

772 Corporate Circle
New Cumberland, PA 17070

Philadelphia PA Retail Location

7970 State Road
Philadelphia, PA 19136

New Jersey Retail Location

14 Worlds Fair Drive
Unit H
Somerset, NJ 08873

New York Retail Location

72-25 Queens Blvd
Woodside, NY 11377

Massachusetts Retail Location

379 University Ave
Westwood, MA 02090

OFFICE OF PURCHASING
COUNTY OF NASSAU STATE OF NEW YORK

FORMAL SEALED BID PROPOSAL

20085-08115-134

11) Has the bidder/proposer, during the past seven years, been declared bankrupt? Yes ___ No X If Yes, state date, court jurisdiction, amount of liabilities and amount of assets _____

12) In the past five years, has this business and/or any of its owners and/or officers and/or any affiliated business, been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency? And/or, in the past 5 years, have any owner and/or officer of any affiliated business been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency, where such investigation was related to activities performed at, for, or on behalf of an affiliated business.

Yes ___ No X If Yes, provide details for each such investigation. _____

13) In the past 5 years, has this business and/or any of its owners and/or officers and/or any affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies? And/or, in the past 5 years, has any owner and/or officer of an affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies, for matters pertaining to that individual's position at or relationship to an affiliated business. Yes ___ No X If Yes, provide details for each such investigation. _____

14) Has any current or former director, owner or officer or managerial employee of this business had, either before or during such person's employment, or since such employment if the charges pertained to events that allegedly occurred during the time of employment by the submitting business, and allegedly related to the conduct of that business:

a) Any felony charge pending? No X Yes ___ If Yes, provide details for each such charge. _____

b) Any misdemeanor charge pending? No X Yes ___ If Yes, provide details for each such charge. _____

c) In the past 10 years, you been convicted, after trial or by plea, of any felony and/or any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? No X Yes ___ If Yes, provide details for each such conviction _____

d) In the past 5 years, been convicted, after trial or by plea, of a misdemeanor?
No X Yes ___ If Yes, provide details for each such conviction. _____

e) In the past 5 years, been found in violation of any administrative, statutory, or regulatory provisions? No X Yes ___ If Yes, provide details for each such occurrence. _____

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BIDDER

President

TITLE

20085-08115-134

15) In the past (5) years, has this business or any of its owners or officers, or any other affiliated business had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? No X Yes ; If Yes, provide details for each such instance. _____

16) For the past (5) tax years, has this business failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? No X Yes If Yes, provide details for each such year. Provide a detailed response to all questions checked 'YES'. If you need more space, photocopy the appropriate page and attach it to the questionnaire. _____

Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

17) Conflict of Interest:

a) Please disclose:

(i) Any material financial relationships that your firm or any firm employee has that may create a conflict of interest or the appearance of a conflict of interest in acting as collection agent on behalf of Nassau County.

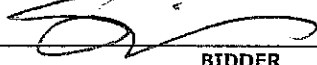
(ii) Any family relationship that any employee of your firm has with any County public servant that may create a conflict of interest or the appearance of a conflict of interest in acting as collection agent on behalf of Nassau County.

(iii) Any other matter that your firm believes may create a conflict of interest or the appearance of a conflict of interest in acting as a collection agent on behalf of Nassau County.

b) Please describe any procedures your firm has, or would adopt, to assure the County that a conflict of interest would not exist for your firm in the future.

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BIDDER

President

TITLE



Atlantic Tactical, Inc.
763 Corporate Circle
New Cumberland, PA 17070
(717) 774-3339
www.atlantictactical.com

Business History
And Additional Required Documents
Including Certificate of Incorporation
And
Financial Statement



Staffing

Biography of Atlantic Tactical Executive Team and Nassau Management

Sean Conville, President Atlantic Tactical

Sean Conville, President of Atlantic Tactical has operated the largest law enforcement equipment & uniform distributor in the Northeastern United States for the past 20 years. During that time, he served as President of the Armor Holdings National Distributor Advisory Council and as an advisor to several other leading industry brands. He has also previously held the position of President in the National Association of Police Equipment Distributors (NAPED). Sean joined the Safariland Group in 2015 through their acquisition of Atlantic Tactical.

Sean holds a Bachelor of Science in Marketing from Shippensburg University and a Master's in Business Administration from the Pennsylvania State University. He is also a member of the Young Presidents Organization (YPO).

JD Devine, Vice President- Sales, Atlantic Tactical

JD possesses over 25 years of Public Safety uniform industry experience at both the dealer and manufacturer levels. JD began his career working for a uniform retailer in New Brunswick, NJ. JD went on to hold positions of Territory Manager with Blauer Manufacturing, Director of Sales with Elbeco Inc. and finally Vice President of Sales & Marketing with Best Uniform.

JD holds a Bachelor of Arts in Communication from Seton Hall University.

Jim Duncan, Vice President Sales, The Safariland Group

Since joining The Safariland Group in early 2014, Jim's responsibility has revolved around leading the Company's efforts to drive sales growth and increase market share in the domestic sales channel. More recently, Jim's role has expanded to include leading both our Training and Customer Care teams. Jim has more than 15 years of professional experience in sales and management in the industry. Prior to joining the Company, he served as the President of Galls, LLC, and the Chief Executive Officer at Quartermaster, Inc. During his tenure at Galls and Quartermaster, Jim was instrumental in the development and adoption of Agency Uniform Portals.





Jessica Fowler, Vice President, Operations, Atlantic Tactical

Jessica oversees all day to day operations at Atlantic Tactical. All department managers directly report to her and she actively participates in resolution of issues as they arise. Jessica possesses 18 years of experience at Atlantic Tactical having previously held positions in purchasing, accounting and operations.

Jessica holds a Bachelor's of Science in Education degree from Millersville University.

Jennifer Harrold, Customer Service Manager, Atlantic Tactical

Atlantic Tactical's 12 member customer service department is overseen by Jennifer Harrold. Jennifer ensures prompt and professional service is provided to Atlantic Tactical customers. Her department also provides major account and Regional Account Manager support through functions such as checking status of orders, resolving specification discrepancies, managing returns, and assisting in the expediting or rushing orders. Jennifer is also responsible for the Quality Assurance process related to order entry.

Rob Lamonica, Regional Account Manager, Atlantic Tactical

After spending 27 years with New York City Department of Corrections and the New York City Police Department rising to the rank of Detective Sergeant, Rob joined Atlantic Tactical as a Regional Account Manager. He currently services departments in Nassau County, Suffolk County and New York City.

Dominick Provisero, Account Manager, The Safariland Group

Dominick is the Safariland Account Manager for the States of New York and New Jersey. Dominick retired from the New York City Department of Corrections with the rank of Captain. During the majority of his career, he supervised the Firearms Training Division for the department at Rodman's Neck. Dominick resides in Commack, NY.

Janice Clark Coe, Store Manager, Atlantic Tactical

Janice joined Atlantic Tactical in 2010. She brings with her 21 years of experience having worked for New York City Department of Corrections. In her capacity as the Store Manager of our Queens store, Janice has overseen store operations to supply Public Safety agencies in the New York City area.





Prior Experience

Atlantic Tactical has been providing uniforms in the Northeast for over 40 years.

Atlantic Tactical is the largest provider of law enforcement equipment and uniforms in the Northeastern United States.

The company currently operates five retail stores located in New Cumberland, PA, Philadelphia, PA, Somerset, NJ, Queens, NY and Boston, MA. Each store has an embellishment department with onsite tailoring and embroidery services. The aggregate embellishment capacity of the five locations allows us to manage larger order overflow.

Atlantic Tactical also services police departments through 16 Regional Account Managers who provide on-site support.

Founded in 1972, Atlantic Tactical has been providing law enforcement products and uniforms to hundreds of public safety agencies in the Northeast for over 40 years. We have experience dealing with accounts of all sizes and requirements ranging from small 5 member police departments to Pennsylvania State Police and their 4300 troopers.

Atlantic Tactical Uniform Customers include:

- | | |
|--|---|
| ■ Pennsylvania State Police | ■ Union County, NJ |
| ■ Pennsylvania Game Commission | ■ Port Authority of New York & New Jersey |
| ■ Pennsylvania Fish Commission | ■ Delaware River Port Authority |
| ■ Pennsylvania Department of Corrections | ■ City of Harrisburg, PA |
| ■ New Jersey State Police | ■ City of Lancaster, PA |
| ■ Nassau County, NY | ■ City of Reading, PA |
| ■ Putnam County, NY | ■ City of York, PA |
| ■ Orange County, NY | ■ City of Allentown, PA |
| ■ Ulster County, NY | ■ City of Frederick, MD |
| ■ Morris County, NJ | ■ City of New Brunswick, NJ |
| ■ Burlington County, NJ | ■ University of Pennsylvania |
| ■ Ocean County, NJ | ■ Robert Wood Johnson Medical System |





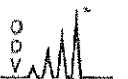
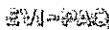
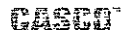
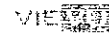
Nassau County Police Department (NCPD)
Bid Number 68008-0865-131 Police Protection Equipment

We also have extensive experience fitting and servicing agencies for body armor.

Atlantic Tactical has been supplying Nassau County with body armor since 2013 and with uniforms since 2014.

In January of 2015, Atlantic Tactical was acquired by The Safariland Group, a premier global provider of trusted, innovative, high-quality law enforcement and security products. These products include ABA®, Second Chance®, Safariland®, Bianchi® and Break Free®. Forensics brands include Identicator® and NIK®. The acquisition provides Atlantic Tactical enormous financial resources and access to technical expertise previously unavailable.

The Safariland Group Brands





Atlantic Tactical Corporate Information

Atlantic Tactical is the largest supplier of public safety equipment and uniforms in the Northeastern United States.

We service thousands of public safety agencies and provide the top brands in the industry.

The contents of this section will illustrate our unparalleled experience and capabilities.

- Founded in May 1972
 - Acquired by The Safariland Group in January, 2015
 - Warren Kanders, Chairman and CEO
 - Scott O'Brien, President
 - Scott Harris, Chief Financial Officer
 - Atlantic Tactical Executive Team
 - Sean Conville, President
 - 2380 Woodstream Way, Enola, PA 17025
 - Jessica Lawlor, Vice President Operations
 - 5660 Charlton Way, Mechanicsburg, PA 17070
 - JD Devine, Vice President Sales
 - 1069 Powder Mill Rd., Bethlehem, PA 18017
 - Atlantic Tactical is incorporated in the State of Pennsylvania
 - Atlantic Tactical employs 97 people. The Safariland Group employs approximately 2600 people.
 - 2014 Revenues for Atlantic Tactical were \$49.3MM.
 - Largest supplier of Law Enforcement equipment and uniforms in the Northeastern United States.
-
- Currently holds more than 60 major contracts including state contracts in Massachusetts, New York, New Jersey, Delaware, Pennsylvania, and Virginia.
 - Atlantic Tactical has successfully operated for over 43 years in this industry.





Nassau County Police Department (NCPD)
Bid Number 68008-0865-131 Police Protection Equipment

References

1. TFC Richard Brannigan
PA State Police
1800 Elmerton Ave.
Harrisburg, PA 17110
717-787-0895
rbrannigan@state.pa.us

2. Chief Wes Kahley
York City Police Department
50 West King St.
York, PA 17401
717-846-1234
wkahley@yorkcity.org

3. Lt. Thomas Marten
Port Authority of NY & NJ
241 Erie St. Rm 302
Jersey City, NJ 07310
201-239-3605
tmarten@panynj.gov



3-1-72.13 525
753

Commonwealth of Pennsylvania



Department of State

Office of the Secretary of the Commonwealth

To all to whom these Presents shall come, Greeting:

WHEREAS, Under the provisions of the Business Corporation Law, approved the 5th day of May, Anno Domini one thousand nine hundred and thirty-three, P. L. 364, as amended, the Department of State is authorized and required to issue a

CERTIFICATE OF INCORPORATION

evidencing the incorporation of a business corporation organized under the terms of that law.

AND WHEREAS, The stipulations and conditions of that law have been fully complied with by the persons desiring to incorporate as

POLICE SAFETY LEAGUE, INC.

THEREFORE, KNOW YE, That subject to the Constitution of this Commonwealth and under the authority of the Business Corporation Law, I do by these presents, which I have caused to be sealed with the Great Seal of the Commonwealth, create, erect, and incorporate the incorporators of and the subscribers to the shares of the proposed corporation named above, their associates and successors, and also those who may thereafter become subscribers or holders of the shares of such corporation, into a body politic and corporate in deed and in law by the name chosen hereinbefore specified, which shall exist perpetually and shall be invested with and have and enjoy all the powers, privileges, and franchises incident to a business corporation and be subject to all the duties, requirements, and restrictions specified and enjoined in and by the Business Corporation Law and all other applicable laws of this Commonwealth.

GIVEN under my Hand and the Great Seal of the Commonwealth, at the City of Harrisburg, this 10th day of April in the year of our Lord one thousand nine hundred and seventy-two and of the Commonwealth the one hundred and ninety-sixth

C. McLaughlin Tucker

Secretary of the Commonwealth ec

**PENNSYLVANIA**
Department of State

Corporations

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Search
By Business Name
By Business Entity ID
Verify
Verify Certification
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Orders
Order Good Standing
Order Certified Documents
Order Business List
My Images
Search for Images

Business Entity

Filing History

Date: 3/21/2012
(Select the link above to
view the Business Entity's
Filing History)

Business Name History

Name	Name Type
ATLANTIC TACTICAL, INC.	Current Name
SAFETY LEAGUE, INC.	Prior Name

Business Corporation - Domestic - Information

Entity Number:	287425
Status:	Active
Entity Creation Date:	4/10/1972
State of Business.:	PA
Registered Office Address:	722 Corporate Circle New Cumberland PA 17070 Cumberland
Mailing Address:	No Address

Officers

Name:	SEAN CONVILLE
Title:	President
Address:	772 CORPORATE CIR NEW CUMBERLND PA 17070-21

Name:	JOHN CONVILLE
Title:	Secretary
Address:	772 CORPORATE CIR NEW CUMBERLND PA 17070-21

Name:	KAREN CONVILLE
Title:	Treasurer
Address:	772 CORPORATE CIR NEW CUMBERLND PA 17070-21

Name: JESSICA LAWLOR
Title: Vice President
Address: 772 CORPORATE CIR
NEW CUMBERLND PA 17070-21



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Atlantic Tactical

Balance Sheet as of Dec 31, 2014
(Including Unposted Amounts)

Page # : 0001
Date : Jul 15, 2015

Account Description

Assets

Current Assets

Cash

PayPal Account	3,483.15
Checking - FNB (PA)	-767,969.20
Checking - Dedham Savings (BOS)	13,533.72
Checking - Wells Fargo (PH)	7,046.47
Checking - Wells Fargo (NJ)	7,119.06
Checking - TD (NY)	7,359.72
Store Register Drawers	2,800.00
Credit Card - Centric	105,844.42
Payroll - FNB	2,881.36

TOTAL CASH

-617,901.30

Accounts Receivable

Due To/From SeaJes	107,218.42
Accounts Receivable	7,239,498.80
Incentive Rebates from Vendors	160,240.00
Security Deposit	60,963.40
Bid Deposit	3,000.00

TOTAL ACCOUNTS RECEIVABLE

7,570,920.62

Other Current Assets

Vendor Pre-Payments	0.01
Vendor Prepayments - CC	48,417.80
Prepaid Insurance	7,941.01
Prepaid Trade Shows	14,590.00
Prepaid Computer-Software Service	38,207.64

TOTAL OTHER CURRENT ASSETS

109,156.56

Inventory

Inventory	4,579,050.68
-----------	--------------

TOTAL INVENTORY

4,579,050.68

Clearing Accounts

Undeposited Cash/Checks	-198.96
Web Visa/Master Clearing	0.00
PH Visa/Mater Clearing	0.01
NY Visa/Master Clearing	0.00
NJ Visa/Master Clearing	0.00

TOTAL CLEARING ACCOUNTS

-198.95

TOTAL CURRENT ASSETS

11,641,027.61

Fixed Assets

Assets at Cost

Building Expansions	318,194.79
Signs-Building	87,827.58
Auto & Truck	147,489.13
Construction - New York	17,700.00
Boston Improvements & Equipment	51,782.64
New York - Office Equipment	22,872.38
Office Equipment	415,652.35
Phone System	15,935.00
Website	17,985.00
Everest Software	106,442.16
Web Software	63,183.12
Software	53,622.12
Goodwill	3,955.00
Sample Merchandise Not For Sale	880.85
Loan Origination Fees	11,764.00

TOTAL ASSETS AT COST

1,335,146.10

Asset Depreciation

Accum Depr - Auto & Truck	-31,887.06
Accum Depr - NY Equipment	-18,936.12
Accum Depr - NY Improvements	-13,971.37
Accum Depr - Boston Improvements	-8,300.55

Atlantic Tactical

Balance Sheet as of Dec 31, 2014
(Including Unposted Amounts)

Page # : 0002
Date : Jul 15, 2015

Account Description		
Accum Depr - Office Equipment	-288,787.43	
Accum Depr - Website	-15,051.52	
Accum Depr - Everest Software	-103,983.83	
Accum Depr - Web Software	-49,495.48	
Accum Depr - Software	-22,346.90	
Accum Depr - Signs	-50,020.10	
Accum Depr - Sample Merchandise	-880.86	
Amortization - Loan Origination	-5,293.23	
Accum Depr - Building Expansion	-49,138.09	
Accum Depr - Telephone	-15,935.00	
TOTAL ASSET DEPRECIATION		-671,827.52
TOTAL FIXED ASSETS		663,318.58
TOTAL ASSETS		12,304,346.19
Liabilities		
Current Liabilities		
Accounts Payable		
Vendor Payable	2,888,337.94	
Accrued Purchases	479,763.87	
TOTAL ACCOUNTS PAYABLE		3,168,101.81
OTHER PAYABLES		
PA Sales Tax Payable	11,173.87	
MA Sales Tax Payable	5,659.25	
NJ Sales Tax Payable	27,386.96	
Loan From Stockholder	29,384.00	
NY Sales Tax Payable	13,415.41	
Customer Deposits	567,882.09	
Gift Cards	148,907.33	
MD Sales Tax Payable	950.00	
TOTAL OTHER PAYABLES		804,758.91
ACCRUED LIABILITIES		
PAYROLL DEDUCTIONS PAYABLE		
Futa Payable	517.28	
TOTAL PAYROLL DEDUCTIONS PAYABLE		517.28
Accrued Wages	52,710.42	
Accrued Vacation & PTO	98,655.98	
TOTAL ACCRUED LIABILITIES		151,883.66
TOTAL CURRENT LIABILITIES		4,124,744.38
Long Term Liabilities		
NOTES PAYABLE		
Line of Credit - FNB	3,300,000.00	
FNB Commercial Loan- Software	36,036.50	
FNB - Boston	225,566.52	
Notes Payable-Toyota Camry	19,737.11	
Notes Payable-2013 Ford Edge	25,144.05	
Notes Payable-Ally Bank	73,630.10	
TOTAL NOTES PAYABLE		3,680,134.28
TOTAL LONG TERM LIABILITIES		3,680,134.28
TOTAL LIABILITIES		7,804,878.66
Equity		
Stockholders Equity		
Stockholders Equity	304,922.00	
Common Stock- Class A	1,646.00	
Common Stock- Class B	872.00	
Distribution	-549,908.00	
Treasury Stock	-82,961.00	
TOTAL STOCKHOLDERS EQUITY		-325,449.00
Earnings		
Current Earnings	1,674,436.09	
Retained Earnings	3,150,480.43	
TOTAL EARNINGS		4,824,916.52

Atlantic Tactical

Period	: 12, 2014	Date	: Jul 15, 2016
Location/Sub-Location	: ALL	Time	: 1:40:37PM
Include Unposted Amount	: Yes	User	: LSNYDER

Income Statement

Page # 0001

Comparison of Period 12 - Year To Date

Account Description	Period 12		Year To Date	
	Amount	Percent	Amount	Percent
REVENUES				
Sale of Goods				
Sales Merchandise	5,774,158.98	108.2	52,156,804.75	105.27
Sales Returns	-398,453.85	-7.5	-2,113,349.27	-4.27
Sales Discounts	-32,575.28	-0.6	-582,461.22	-1.18
Customer Prompt Payment Discounts			-41.24	0.00
Other Income				
Interest Income	25.52	0.0	352.14	0.00
Gain (Loss) on Sales of Assets	-6,231.73	-0.1	-8,231.73	-0.01
Miscellaneous Income	664.87	0.0	813.19	0.00
Co-Op Income			90,229.15	0.18
TOTAL REVENUES	5,337,588.49	100.00	49,545,915.77	100.00
COST OF GOODS SOLD				
Cost of Goods Sold	4,103,447.90	76.9	39,298,025.90	79.32
Purchase Price Variance	-13,118.70	-0.2	2,309.14	0.00
Prompt Payment Discount	-31,114.05	-0.6	-525,753.27	-1.08
Freight-Incoming	14,597.21	0.3	219,554.19	0.44
Inventory Adjustment	238,701.08	4.5	-118,351.78	-0.24
Misc Expense-COGS	9,805.29	0.2	93,470.17	0.19
TOTAL COST OF GOODS SOLD	4,322,318.71	80.98	38,989,264.38	78.66
GROSS PROFIT	1,015,269.78	19.02	10,576,651.42	21.36
OPERATING EXPENSES				
Cost of Sales				
Operating Expenses				
SALARIES, WAGES & BENEFITS				
Salaries	480,077.37	9.6	2,901,691.82	5.86
Salaries-Sales Reps	147,418.10	2.8	1,621,897.75	3.27
Payroll Taxes	44,208.59	0.8	327,295.29	0.66
Federal Unemployment Tax	177.17	0.0	4,540.25	0.01
Unemployment Tax Expense	1,803.34	0.0	38,455.99	0.08
NJ Disability Tax	32.78	0.0	321.48	0.00
NJ Workforce	38.52	0.0	198.10	0.00
NY Re-employment Svc	2.98	0.0	89.24	0.00
MN Workforce Enhance Fee			18.18	0.00
MN Additional Assmnt Fee			47.38	0.00
DE Employment Training Fund			7.37	0.00
MD Unemployment Tax			93.53	0.00
DE Unemployment Tax			131.05	0.00
VA Unemployment Tax			-831.91	0.00
MN Unemployment Tax			180.26	0.00
MA Unemployment Expense			172.62	0.00
MA Workforce Training Expense	3.52	0.0	43.28	0.00
Health Insurance Expense	14,381.85	0.3	192,840.75	0.39
401k Employers Expense	12,490.28	0.2	101,236.00	0.20
Employee Promotions	1,319.47	0.0	17,464.19	0.04
FACILITIES & ADMINISTRATION EXPENSE				
Customer Promotions	122.57	0.0	3,494.45	0.01
Rent Expense	36,433.23	0.7	448,653.87	0.90
Store Over/Short			271.09	0.00
Telephone Expense	4,934.38	0.1	48,853.21	0.10
Office Machine Lease			2,137.36	0.00
Repairs & Maintenance	4,272.34	0.1	38,473.54	0.08
Real Estate Tax			21,400.89	0.04
Bad Debts Expense	-6,848.92	-0.1	7,875.22	0.02
Donations	857.93	0.0	19,312.03	0.04
Miscellaneous Labor	7,224.62	0.1	152,532.38	0.31
Sales Tax Expense	231.61	0.0	798.68	0.00

Income Statement

Comparison of Period 12 - Year To Date

Page # 0002

Account Description	Period 12		Year To Date	
	Amount	Percent	Amount	Percent
Utilities Expense	11,948.11	0.2	121,511.65	0.25
Charge Sale Fee	25,044.55	0.5	280,514.45	0.57
Web Design Expense			16,265.00	0.03
Computer Expense	12,038.52	0.2	183,755.51	0.37
Bank Fee Expense	649.73	0.0	4,021.80	0.01
Depreciation Expense	13,389.60	0.3	193,495.01	0.39
Amortization	85.57	0.0	1,028.40	0.00
Office Supplies Expense	7,911.49	0.1	94,311.14	0.19
Retail Store Expense	815.83	0.0	8,012.71	0.02
Interest Expense	10,104.89	0.2	139,167.22	0.28
Shipping-Outgoing	57,885.90	1.1	543,718.37	1.10
Register Over / Short			1.78	0.00
Alarm System Expense	254.24	0.0	5,122.27	0.01
Sewing Expense	328.00	0.0	7,075.09	0.01
US Postage Expense	1,000.01	0.0	110,041.03	0.22
Dues, Fees & Subscription	6,829.28	0.1	47,779.82	0.10
Gun Registration Expense	3,722.00	0.1	32,163.00	0.06
Office Administration Expense			4,908.80	0.01
Travel - G&A	309.19	0.0	309.19	0.00
Miscellaneous Expense	3,048.77	0.1	8,574.39	0.02
OUTSIDE PROFESSIONAL SERVICES				
Payroll Services	879.20	0.0	8,359.27	0.02
Legal Fees	60,215.10	1.1	106,812.15	0.22
Accounting Services	1,475.00	0.0	44,382.76	0.09
Consulting Fees	32,573.30	0.6	41,657.68	0.08
Architecture Fee			280.00	0.00
ADVERTISING EXPENSE				
Catalog Advertising	-49,838.74	-0.9	62,506.26	0.13
Internet Advertising	206.70	0.0	11,940.63	0.02
Printed Advertising	3,311.18	0.1	40,269.66	0.08
Convention & Display Advertising	450.00	0.0	63,987.51	0.13
Store Promotions	5,144.34	0.1	27,973.29	0.06
	2,293.98	0.0	4,048.95	0.01
INSURANCE EXPENSE				
Auto Insurance	5,353.84	0.1	19,798.86	0.04
Business Insurance	15,882.01	0.3	153,567.13	0.31
Workers Comp Insurance			35,004.44	0.07
Bid Bond Expense	100.00	0.0	6,276.15	0.01
Life Insurance			8,416.17	0.02
BUSINESS TAXES				
Miscellaneous Taxes	625.18	0.0	6,995.61	0.01
PA Capital Stock Tax	394.00	0.0	1,182.00	0.00
Philly Corp Taxes			6,994.75	0.01
NYC Corp Taxes	1,232.00	0.0	3,580.00	0.01
NJ Corp Taxes	375.00	0.0	2,126.78	0.00
MA Corp Taxes	138.00	0.0	2,597.73	0.01
Corporate Tax			2,500.00	0.01
NY Corp Taxes	750.00	0.0	2,260.00	0.00
Tax Rounding Differences	-0.57	0.0	-0.11	0.00
SALES EXPENSE				
DO NOT USE Sales Rep Expense	8,279.90	0.2	241,732.89	0.49
Travel - Sales	23,426.00	0.4	200,828.84	0.41
Meals & Ent - Sales	8,594.12	0.2	40,800.44	0.08
Car Lease	-3,245.23	-0.1		
Auto - Sales	138.05	0.0	3,693.20	0.01
Other - Sales	289.50	0.0	289.50	0.00
TOTAL OPERATING EXPENSES	1,003,650.15	18.80	8,902,215.33	17.97
INCOME FROM OPERATIONS	11,619.63	0.22	1,674,436.09	3.38
OTHER (EXPENSE) INCOME				
DO NOT USEPurchase Price Variance			0.00	0.00
TOTAL OTHER (EXPENSE) INCOME			0.00	0.00
INCOME BEFORE INCOME TAXES	11,619.63	0.22	1,674,436.09	3.38
Net Income :	11,619.63		1,674,436.09	



763 Corporate Circle, New Cumberland, PA 17070
1.800.781.2677 | 717.774.3339
www.atlantictactical.com

OUTFITTING
AMERICA'S
HEROES

ATLANTIC TACTICAL

Premier supplier of many of the industry's most prestigious brands

Atlantic Tactical is a leading national supplier of law enforcement, military and public safety equipment and uniforms.

Atlantic Tactical provides unparalleled reach and service to public safety agencies in the Northeast. This is accomplished through several channels. Atlantic Tactical operates four retail SuperStores located in Harrisburg, PA, Philadelphia, PA, Somerset, NJ, Boston, MA and Queens, NY. The company fields thirteen full time outside sales professionals with robust military and law enforcement experience. Atlantic Tactical prints and mails 300,000 catalogs annually and provides a fully functional e-commerce website with account specific microsite capabilities.

Atlantic Tactical employs a state of the art ERP and inventory accountability system to provide increased order accuracy and replicable results. Our substantial investments in IT infrastructure ensure that Atlantic Tactical will continue to provide best in class service to our customers and partners.

Four Atlantic Tactical Locations

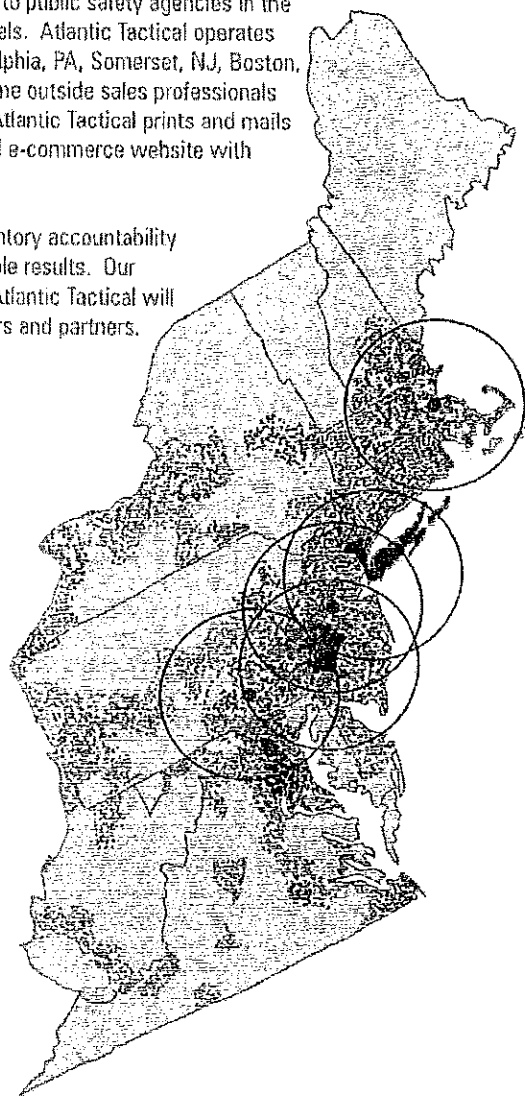
- Harrisburg, PA
- Philadelphia, PA
- Somerset, NJ
- Queens, NY
- Boston, MA

18 outside sales professionals
covering the following markets:

- New York
- New Jersey
- Pennsylvania
- Maryland
- Delaware
- Washington DC
- Virginia
- New England

Catalog and Web

- 300,000 copies mailed nationwide
- Fully functional Ecommerce Website



800

BRANDS

200

YEARS OF COMBINED
LAW ENFORCEMENT AND
MILITARY EXPERIENCE

5

MIL ATLANTIC CITIES



Somerset, NJ

New Cumberland, PA

Queens, NY

Philadelphia, PA

Boston, MA

Atlantic Tactical Corporate Profile

Atlantic Tactical is a leading national supplier of law enforcement, military and public safety equipment and uniforms.

Originally founded in 1972 by Russel Haskins under the name of Police Safety League, the company was providing uniforms and calendar marketing programs to various local public safety agencies.

In 1988 the company was acquired by the John & Karen Conville, who set about transforming the company from a local uniform supplier to a regional equipment and uniform wholesaler. Over the next few years, Police Safety League continued to diversify its product offering and added firearms, body armor and vehicle equipment.

By 2000, the company had expanded, starting an outside sales force, printing and mailing a national catalog and establishing one of the industry's first e-commerce web sites. The product offering continued to grow and evolve.

In 2002, business ownership was passed to the next generation in Sean Conville and Jessica Lawlor. To better represent the company's increasing focus on emergency services/special operations technology and equipment, in 2003 the company's name was changed to Atlantic Tactical.

Since 2003, Atlantic Tactical's growth path has accelerated. The company has established a robust retail presence in the northeast by opening Super Stores in Harrisburg, PA, Philadelphia, PA, Somerset, NJ, and Queens, NY. In late 2008, a new corporate offices were opened in New Cumberland, PA.

Atlantic Tactical fields the industry's premier outside sales force. Consisting of fourteen full time outside representatives, most hail from prior special operations or firearms instructor careers. With over 200 years of combined law enforcement/military experience, these professionals are able to offer agencies from Virginia to New York an unmatched level of service and expertise.

Atlantic Tactical represents over 600 manufacturers. Furthermore, Atlantic Tactical is the region's exclusive or premier supplier for many of the industry's most prestigious brands.

Atlantic Tactical holds and/or participates in numerous state and regional contracts including:

- Pennsylvania State Uniform Contract
- Pennsylvania State Body Armor Contract
- Pennsylvania COSTARS contract
- New Jersey State Homeland Security Contract
- New Jersey State Uniform Contract
- Delaware State Ammunition Contract
- New York State Body Armor Contract
- New York State Firearms + Accessories Contract
- Maryland State Armor Contract
- Metropolitan Police Department (Washington DC) Ammunition Contract

The company belongs to the National Association of Police Equipment Distributors (NAPED) and the National Association of Uniform Manufacturers and Dealers (NAUMD). Atlantic Tactical's current president, Sean Conville has served as president of the BAE Systems National Distributor Advisory Council and the National Association of Police Equipment Distributors.

Major Atlantic Tactical Customers (1000+ officers)

- | | |
|--------------------------------------|-----------------------------------|
| • New York State Police | • Maryland State Police |
| • New York City Police Dept. | • Maryland Div. of Corrections |
| • New York City Dept. of Corrections | • Baltimore City P.D. |
| • New York Dept. of Corrections | • Baltimore County P.D. |
| • New Jersey State Police | • Prince George's County P.D. |
| • New Jersey Dept. of Corrections | • Montgomery County P.D. |
| • Newark City P.D. | • Metropolitan DC P.D. |
| • Nassau County P.D. | • Virginia State Police |
| • Suffolk County P.D. | • US State Dept. |
| • Delaware State Police | • US Capital Police |
| • Delaware Dept. of Corrections | • US Secret Service |
| • Pennsylvania State Police | • National Security Agency |
| • Pennsylvania Dept. of Corrections | • US Park Police |
| • Philadelphia P.D. | • Federal Bureau of Investigation |
| • Pittsburgh P.D. | • US Probation |
| | • Department of Defense |

Our Premier Brands





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New Cumberland, PA 17070
800-781-2677

THE COMMONWEALTH OF MASSACHUSETTS
EXECUTIVE OFFICE FOR ADMINISTRATION AND FINANCE
OPERATIONAL SERVICES DIVISION

Organizational and Operational Qualifications Profile

Atlantic Tactical is the largest supplier of law enforcement equipment in the United States. Founded in 1972, Atlantic Tactical services thousands of public safety agencies across the nation. In 1988 the company was acquired by John and Karen Conville, who set about transforming the company from a local uniform supplier to a regional equipment and uniform wholesaler. Over the next few years, Atlantic Tactical continued to diversify its product offering to added firearms, body armor and vehicle equipment. By the year 2000, the company had expanded, starting an outside sales force, printing and mailing a national catalog and establishing one of the industry's first e-commerce website. The product offering continued to grow and evolve. In 2002, business ownership was passed to the next generation in Sean Conville and Jessica Lawlor. Since 2003, Atlantic Tactical's growth path has accelerated. The company has established a robust retail presence by opening Superstores in New Cumberland, PA, Philadelphia, PA, Somerset, NJ, Queens, NY and Boston, MA. In late 2008, a new corporate office was also opened in New Cumberland, PA.

Atlantic Tactical represents over 900 manufacturers. Furthermore, Atlantic Tactical is the region's exclusive or premier supplier for many of the industry's most prestigious brands. The company belongs to the National Association of Police Equipment Distributors (NAPED) and the National Association of Uniform Manufacturers and Dealers (NAUMD). The company's President, Sean Conville has served as president of the BAE Systems National Distributor Advisory Council and the National Association of Police Equipment Distributors.

The company's client list ranges from the smallest municipal agency to some of the largest in the country. We field one of the largest, most experienced sales teams in the industry. Atlantic Tactical employs 85 full time employees, 18 of which are sales representatives that possess an average of 15 years industry experience. Many of these representatives are themselves former law enforcement officers and know from first-hand experience the types of quality equipment that will suit the particular needs of an agency.

Atlantic Tactical currently has 5 retail store locations, each with their own storage warehouse. These locations include Philadelphia and New Cumberland PA, Queens NY, Somerset NJ, and Boston MA. Each of these stores is fully staffed and trained to handle all retail operations. All of our retail locations employ highly skilled tailors who are also equipped with embroidery machines, and heat applied lettering capabilities. Our Boston location and Corporate Office in New Cumberland will be designated as service locations for the management of this contract. Atlantic Tactical has no intentions of using subcontractors for the servicing of this contract.

The company's Corporate Headquarters is located in New Cumberland, PA and is currently staffed with a customer service department, a quotes and contracts department, a returns department, an accounts receivable and payable department, and a marketing/IT department. We have the knowledge and resources to handle every servicing opportunity.

Atlantic Tactical holds and/or participates in numerous state and regional contracts including:

- Pennsylvania State Uniform Contract
 - Pennsylvania State Body Armor Contract
 - Pennsylvania COSTARS contract
 - New Jersey State Homeland Security Contract
 - New Jersey State Uniform Contract
 - Delaware State Ammunition Contract
 - Delaware Homeland Security Equipment Contract
 - New York State Body Armor Contract
 - New York State Firearms and Accessories Contract
 - Maryland State Ammunition Contract
 - Maryland State Dept of Corrections Body Armor Contract
 - Virginia State Ammunition Contract
-

20085-08115-134

Attachments to Business History Form

Please provide any other information which would be appropriate and helpful in determining the bidder's/proposer's capacity and reliability to perform these services.

- A. Include a resume or detailed description of the bidder's/proposer's professional qualifications, demonstrating extensive experience in your profession. Any prior similar experiences, and the results of these experiences, must be identified.

Should the bidder/proposer be other than an individual, the bid/proposal should include:

- i) Date of formation;
- ii) Name, addresses, and position of all persons having a financial interest in the company, including shareholders, members, general or limited partner;
- iii) Name, address and position of all officers and directors of the company;
- iv) State of incorporation (if applicable);
- v) The number of employees in the firm;
- vi) Annual revenue of firm;
- vii) Summary of relevant accomplishments
- viii) Copies of all state and local licenses and permits.

- B. Indicate number of years in business.

- C. Provide any other information which would be appropriate and helpful in determining the bidder's/proposer's capacity and reliability to perform these services.

- D. Provide names and addresses for no fewer than three references for whom the bidder/proposer has provided similar services or who are qualified to evaluate the bidder's/proposer's capability to perform this work.

Company PA State Police

Contact Person TFC Richard Brannigan

Address 1800 Elmerton Ave.

City/State Harrisburg, PA 17110


Telephone 717-787-0895

Fax # 717-783-2935

E-Mail Address rbrannigan@state.pa.us

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER SIGN HERE


BIDDER

President

TITLE

OFFICE OF PURCHASING
COUNTY OF NASSAU STATE OF NEW YORK

FORMAL SEALED BID PROPOSAL

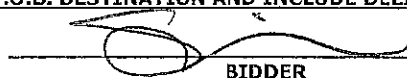
20085-08115-134

Company York City Police Department
Contact Person Chief Wes Kahley
Address 50 West King Street
City/State York, PA 17401
Telephone 717-846-1234
Fax # 717-845-6212
E-Mail Address wkahley@yorkcity.org

Company Port Authority of NY & NJ
Contact Person Lt. Thomas Marten
Address 241 Erie Street, Room 302
City/State Jersey City, NJ 07310
Telephone 201-239-3605
Fax # 212-435-3959
E-Mail Address tmarten@panynj.gov

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER SIGN HERE


BIDDER

President

TITLE

20085-08115-134

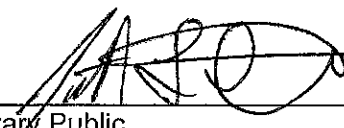
CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID/PROPOSAL OR FUTURE BIDS/PROPOSALS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

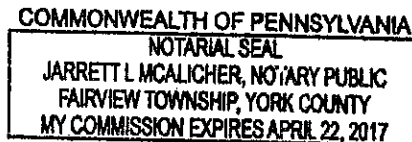
I, Sean Conville, being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this 6th day of August

2015

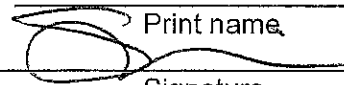


Notary Public



Name of submitting business: Atlantic Tactical, Inc.

By: Sean Conville

Print name


Signature

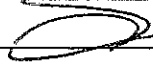
President

Title

08 / 06 / 2015
Date

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER SIGN HERE



BIDDER

President

TITLE

20085-08115-134

PRINCIPAL QUESTIONNAIRE FORM

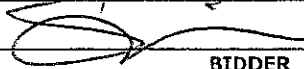
All questions on these questionnaires must be answered and the answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID/ PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1. Principal Name Sean Conville
Date of birth 05 / 28 / 1972
Home address 2380 Woodstream Way
City/state/zip Enola, PA 17025
Business address 763 Corporate Circle
City/state/zip New Cumberland, PA 17070
Telephone 717-774-3339
Other present address(es) See attached list
City/state/zip _____
Telephone 1-800-781-2677
List of other addresses and telephone numbers attached _____
2. Positions held in submitting business and starting date of each (check all applicable)
President 01 / 20 / 2015 Treasurer _____
Chairman of Board _____ Shareholder _____
Chief Exec. Officer _____ Secretary _____
Chief Financial Officer _____ Partner _____
Vice President _____
(Other) _____
3. Do you have an equity interest in the business submitting the questionnaire?
NO X YES _____ If Yes, provide details. _____
4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire? NO X YES _____ If Yes, provide details. _____
5. Within the past 3 years, have you been a principal owner or officer of any business or not-for-profit organization other than the one submitting the questionnaire? NO X YES _____; If Yes, provide details. _____
6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer? NO X YES _____ If Yes, provide details. _____

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BIDDER

President

TITLE



Corporate Address

763 Corporate Circle
New Cumberland, PA 17070

Corporate Retail Location

772 Corporate Circle
New Cumberland, PA 17070

Philadelphia PA Retail Location

7970 State Road
Philadelphia, PA 19136

New Jersey Retail Location

14 Worlds Fair Drive
Unit H
Somerset, NJ 08873

New York Retail Location

72-25 Queens Blvd
Woodside, NY 11377

Massachusetts Retail Location

379 University Ave
Westwood, MA 02090

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NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency.
Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:
- a. Been debarred by any government agency from entering into contracts with that agency? NO X YES ____ If Yes, provide details for each such instance.
 - b. Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause? NO X YES ____ If Yes, provide details for each such instance.
 - c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards? NO X YES ____ If Yes, provide details for each such instance.
 - d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract? NO X YES ____ If Yes, provide details for each such instance.
8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated? If 'Yes', provide details for each such instance. (Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.)
- a) Is there any felony charge pending against you? NO X YES ____ If Yes, provide details for each such charge.
 - b) Is there any misdemeanor charge pending against you? NO X YES ____ If Yes, provide details for each such charge.
 - c) Is there any administrative charge pending against you? NO X YES ____ If Yes, provide details for each such charge.
 - d) In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? NO X YES ____ If Yes, provide details for each such conviction.
 - e) In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor? NO X YES ____ If Yes, provide details for each such conviction.
 - f) In the past 5 years, have you been found in violation of any administrative or statutory charges? NO ____ YES ____ If Yes, provide details for each such occurrence.
9. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or

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local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5? NO x YES ____ If Yes, provide details for each such investigation.

10. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer? NO x YES ____ If Yes; provide details for each such investigation.
11. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? NO x YES ____ If Yes; provide details for each such instance.
12. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? NO x YES ____ If Yes, provide details for each such year.

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CERTIFICATION

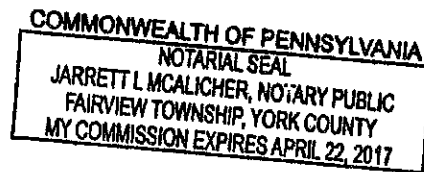
A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID/PROPOSAL OR FUTURE BIDS/PROPOSALS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

I, Sean Conville, being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this 6th day of August 2015




Notary Public



Atlantic Tactical, Inc.
Name of submitting business

Sean Conville
Print name

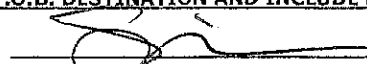

Signature

President
Title

08 / 06 / 2015
Date

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INSURANCE AND WORKERS COMPENSATION: The successful bidder agrees to obtain from an insurance company, authorized to do business in the State of New York, and keep in force during the term of any agreement, a policy of Comprehensive and General Liability Insurance naming the Contractor as an insured, and naming the County of Nassau as an additional insured, including but not limited to the torts and negligence of Contractor's personnel, with a combined minimum single limit of three million dollars (\$3,000,000.00) for bodily injury and property damage for any one occurrence at the Contractor's sole cost and expense. Evidence of Insurance may be required prior to Notice of Award or issuance of a Purchase Order.

The Contractor shall comply with all provisions of the Workers' Compensation Law and shall furnish a certificate showing evidence of current coverage.

BIDDERS NOTE:

- 1) SAMPLES MAY BE SEEN AT NCPD UNIFORM SECTION. CONTACT PSA ELISA LOMBARDI @ (516)573-7649
- 2) ALL SIZES TBD
- 3) PATCHES WILL BE SUPPLIED BY NCPD
- 4) DELIVERY TIME MAY BE A FACTOR IN MAKING AN AWARD
- 5) FILL OUT MANUFACTURER'S CERTIFICATE FOR EACH MANUFACTURER BEING BID. FORM MAY BE DUPLICATED
- 6) SPECIFICATIONS PROVIDED AS AN ATTACHMENT

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SCOPE: It is the intent of the County of Nassau to properly describe by these specifications and terms an adequate method of providing:

UNIFORM PANTS, SHIRTS AND ACCESSORIES

AWARD: Award, if any, will be made to the lowest responsible bidder, who in the opinion of the Director of Purchasing, meets the specifications and qualifications stated herein. The Director of Purchasing reserves the right to make an award be items, groups, or classes of items or as a whole. Awards will be made in accordance with the terms and conditions attached hereto and made part hereof.

PURPOSE: The purpose of this bid is to establish a price structure on which items and/or services listed herein will be purchased at once by Purchase Order.

DELIVERY: Bidders are required to state guaranteed delivery date in terms of days after receipt of order in the space provided below and on page one. Bidders are cautioned to post realistic delivery dates. Guaranteed delivery dates will be strictly enforced. Must be made within 15 days A/R/O unless stated otherwise below:

Delivery to be made 60 **Days A/R/O.**

Delivery shall be made **ONLY** upon receipt of a Purchase Order, or in the case of a Blanket Order, upon receipt of a Direct Purchase Order(s) from a using agency authorized to use the Blanket Order which will be issued to the successful bidder. Purchase Order and Direct Purchase Order shall indicate the destination address. Inside delivery is required on all deliveries.

Bidders agree that all orders shall be effective and binding upon the contractor when PLACED IN THE MAIL addressed to the Contractor at the address shown on the Blanket Order/Purchase Order PRIOR TO MIDNIGHT OF THE FINAL DAY OF CONTRACT.

BILLING: Shall be made on County claim forms or Certified Invoices to the individual using County Agency upon completion of deliveries made against applicable Purchase Order(s) or Direct Purchase Order(s).

PARTIAL PAYMENTS WILL BE PAID.

*****VENDOR CLAIM CERTIFICATION*****

IF A CLAIM VOUCHER IS NOT BEING SUBMITTED, THE FOLLOWING CERTIFICATION **MUST** APPEAR ON THE INVOICE:

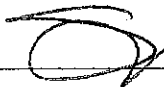
I HEREBY CERTIFY THAT ALL ITEMS OR SERVICES WERE DELIVERED OR RENDERED AS SET FORTH IN THIS CLAIM; THAT THE PRICES CHARGED ARE IN ACCORDANCE WITH REFERENCED PURCHASE ORDER, DIRECT PURCHASE ORDER OR CONTRACT, THAT THE CLAIM IS JUST, TRUE AND CORRECT; THAT THE BALANCE STATED HEREIN IS ACTUALLY DUE AND OWING AND HAS NOT BEEN PREVIOUSLY CLAIMED; THAT NO TAXES FROM WHICH THE COUNTY IS EXEMPT ARE INCLUDED; AND THAT ANY AMOUNTS CLAIMED FOR DISBURSEMENTS HAVE ACTUALLY AND NECESSARILY BEEN MADE.

Sean Conville

8/6/2015

CLAIMANT NAME

DATE



BY (SIGNATURE)

President

TITLE

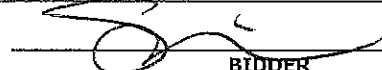
CLAIM VOUCHERS AND CERTIFIED INVOICES NOT PROPERLY COMPLETED WILL BE RETURNED TO YOU UNPAID*

Vendors may download claim form NIFS560 at the following URL:

<http://www.nassaucountyny.gov/agencies/Comptroller/Docs/PDF/ClaimVoucherFormBlank.pdf>

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TOTAL CONSUMPTION: Total consumption of order awarded may be PLUS/MINUS those quantities without any price change.

INSPECTION: Bidders should be aware of Inspection and Delivery requirements as stipulated.

PRICE DISCREPANCY: In the event of a discrepancy between the unit price and the extension price, the unit price will govern.

RETENTION OF BID: Vendor is required to make a copy of his completed bid document and applicable attachments. Any purchase orders issued against this bid will refer to the bid and attachments to designate items awarded.

METHOD OF BIDDING: Please submit unit price in the appropriate column.

ADDITIONAL BIDS: The County reserves the right, for any un-contemplated additional requirements of extraordinary quantities of particular items to call for new bids, therefore, whenever in the opinion of the Director of the Office of Purchase it is in the best interests of the County of Nassau to do so.

SAMPLES: Samples, when required, must be submitted strictly in accordance with instructions **otherwise the bid may not be considered.** If samples are requested subsequent to bid opening, they shall be delivered within five (5) business days of the request for the bid to be considered. Samples must be furnished free of charge and must be accompanied by descriptive memorandum indicating if the bidder desires their return, also specifying the address to which they are to be returned, provided they have not been used or made useless by testing. Award samples may be held for comparison with deliveries. Samples will be returned at bidders' request and expense.

TAX PROVISION: Purchases made by the County of Nassau are not subject to State, Local Sales Taxes or Federal Excise Taxes. Federal Exemption #A-109538 State Exemption #EX 7213062C. The County of Nassau is not subject to any Existing "Fair Trade Agreements" and bidders should be governed accordingly.

SPECIFICATIONS: Submit complete specifications and illustrations of products offered with the bid. Acceptance of a bid and designation of a manufacturer's catalog description, brand name or number in any Purchase or Blanket Order resulting there-from shall not be construed as qualification of the specifications of this bid or relief there-from, except as specifically stated in the Purchase or Blanket Order.

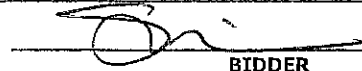
PRODUCT IDENTIFICATION: If a product(s) is identified by a BRAND NAME, a substitute of equal quality, construction, finish, composition, size, workmanship and performance characteristics may be acceptable. In submitting a bid, each bidder warrants that the substitute product being offered is an equal. Bid sheets shall be so noted of the manufacturer's name and brand of the product offered as an equal. If as a result of an award, a delivery is made of a brand or product represented as an equal which is subsequently deemed to be unacceptable, the Contractor shall be required, at his expense, to pick up the rejected item and replace it with brand(s) listed in this bid, or an acceptable equal which will have the approval of the Director.

PROTECTION FROM CLAIM AGAINST "OR EQUAL": In the event of any claim by any unsuccessful bidder concerning or relating to the issue of "equal or better" or "or equal", the successful bidder agrees, at his own cost and expense, to defend such claims or claims and agrees to hold the County of Nassau free and harmless from any and all claims for loss or damage arising out of this transaction for any reason whatsoever.

EQUIVALENT BIDS: Bidders may offer a product of the same capability, but of different manufacture and model than that specified in this bid. The use of the name of a manufacturer, brand, make or catalog designation in specifying items described herein does not restrict or preclude bidders from offering equivalent or better product bids. Such a designation is used only to indicate the character, quality and minimum performance desired. Equal or better product bids are permissible. A bidder submitting an equal or better product shall, at his own cost and expense be responsible for submitting proof and/or a demonstration of equivalence, compatibility and performance. However, acceptance of an equivalent product shall be strictly at the discretion of the Director. Any omission of the term "or equal" in any specific

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bid item listing should be disregarded by the bidder. All bidders shall have an absolute right to submit "equivalent" bids notwithstanding any other provision of the bid specifications.

WARRANTY: The successful bidder warrants the equipment furnished and all associated equipment against any defects in design, workmanship and materials against failure to operate satisfactorily for one (1) year from the date of acceptance by the using department and/or agency of the equipment, other than defects or failure shown by the Contractor that have arisen solely from accident or abuse occurring after delivery to the Nassau County agency. Contractor agrees to replace any parts, which in the opinion of the user, shall fail from the above reasons.

IMPORTANT NOTES: If a company policy or trade practice requires a different warranty period, the bidder may so state without fear of disqualifications. However, the bidder is cautioned that the length of warranty may, in some cases, be a deciding factor in making an award.

Equipment furnished hereunder shall meet the standards set forth in the Occupational Safety and Health Act of 1970.

BIDDER SHALL STATE WARRANTY

PERIOD: 1 year manufacturer defect warranty

NOTE: All warranties take effect only upon written acceptance of equipment by using agency and shall run full term from that point.

BIDDER SHALL INDICATE COST AND TERM OF ANY EXTENDED WARRANTY OPTION, IF AVAILABLE:

None

NON-ASSIGNMENT: In accordance with Section 138 of the State Finance Law, the contract may not be assigned by the Contractor or its right, title or interest therein assigned, transferred, conveyed, sublet or otherwise disposed of without the previous consent, in writing, of Nassau County and any attempts to assign the contract without the County's written consent are null and void.

REDUCTION IN PRICES: If an award is made, the Contractor agrees, should prices be reduced to the general trade during the requirement period, the County shall receive the benefit of such reduction immediately upon effect. It shall be incumbent upon the Contractor to notify the Purchasing Department of such price reductions.

PRICE PROTECTION: Bidders are required to state period of price protection (in terms of days) after the bid opening.

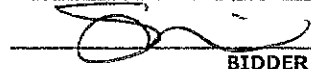
STATE PRICE PROTECTION PERIOD: 150 days **DAYS AFTER BID OPENING**

EXTENSION OF PRICE: It is anticipated that additional quantities of items specified herein may be required in the ensuing year. According, the County of Nassau requests that the prices bid be protected and be available to the County of Nassau for one (1) year from the date of the award. Economic conditions may not permit the price protection for an entire year. Bidders are requested to state the period for which bid prices will be applicable to potential additional orders.
150 days days.

NEW YORK STATE PRICES: Bidders must represent and warrant that if they are under contract with New York State for items specified herein, that the price quoted to the County is not higher than the price per unit quoted to New York State for like quantities.

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VENDOR RESPONSIBILITY CRITERIA: The Director of Purchasing reserves the right before making an award to make investigations as to whether or not the qualifications, services, facilities or items offered by the bidder meet the requirements set forth herein and are ample and sufficient to ensure the proper performance in the event of an award. The bidder must be prepared, if requested by the Director of Purchasing, to present evidence of experience, ability, financial standing, as well as a statement as to plant, machinery, trained personnel and capacity for the rendition of the service on which the vendor is bidding. Upon request of the Director, the successful bidder shall file certification from the manufacturer relative to authorization, delivery, service and guarantees. If it is found that the conditions of the bid are not complied with or that the services or equipment proposed to be furnished do not meet the requirements called for, or that the qualifications, financial standing, or facilities are not satisfactory, the Director may reject such bids. It is distinctly understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon the Director to make any examinations before an award; and it is further understood that, if such examination is made, it in no way relieves the bidder from fulfilling all requirements and conditions of the bid.

GENERAL INSTRUCTIONS: All bidders must adhere to the following conditions:

As per New York State Municipal Law 103, no exception can be taken to any material term and/or condition of this bid with the exception of any warranties as presented in this bid for the specific commodity or service required.

Any language in any proposal or document submitted by a bidder as part of their bid that is accepted by the County of Nassau cannot be in conflict with any material term and/or condition relevant to this bid with the exception of any warranties or the specifications of the commodity of service required by this bid. If there is any conflict between the bidder's terms and conditions and the terms and conditions of this bid, the terms and conditions of this bid shall govern.

Bidders must insert **FEDERAL IDENTIFICATION NUMBER** in the space provided on page one of this bid.

Late Formal Sealed Bids will NOT be accepted. Bidders are urged to mail bids early to assure delivery on time. Bids must be received by 11:00 A.M. on the bid opening date.

Prices **MUST** be inserted with **TYPEWRITER OR INK**. Entries with **WHITE OUT, CROSS-OUTS OR LIFT-OFF TAPE** **MUST** BE INITIALED or that entry will be disqualified.

Bidders should submit bid with unit price in the appropriate column on bid pages or forms attached hereto. In the event of a discrepancy between the unit price and the extension, the unit price shall govern. Bidders shall submit one (1) original bid document and all applicable attachments. Any order issued against this bid will refer to the bid and attachments to designate items awarded. Bidders agree that all, Direct Purchase Orders and/or Purchase Orders shall be effective and binding upon the Contractor when placed in the mail, addressed to the Contractor at the address shown on the Direct Purchase Order or the Purchase Order.

Bidders **MUST** state manufacturer's name and catalog number of each item bid.

ABSOLUTELY NO MINIMUM ORDERS shall be applied to this bid.

Purchases made by Nassau County are not subject to State or Local Sales Tax or Federal Excise Taxes.

Federal Exemption Number: A-109538

State Exemption Number: EX 7213062C

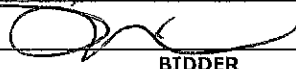
Inside (receiving dock) delivery is required on all orders.

The rights and obligations of the parties under this agreement shall be governed by the laws of the State of New York. Bids are hereby solicited for the commodities and/or services specified herein which are to be delivered and/or performed at the locations indicated, and in strict accordance with all specifications, terms and conditions attached hereto and made part hereof.

Bid document must be signed by proprietor, partner or corporate officer.

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The clauses contained in these bid forms set forth the wishes of the County of Nassau in regard to the purchase and/or services required. However, the Director reserves the right to waive irregularities, omissions, or other technical defects if, in its judgment, the best interest of the County of Nassau will be served accordingly.

Bidders may take exception to paragraphs of the bid under a separate cover letter to be attached to this bid, indicating the specific bid page, paragraph and the exception(s). In any event, the decision of the Director will be final.

Qualification statement **MUST BE COMPLETED** and submitted with bid. See page 4 for further details

IMPORTANT NOTE: The Director reserves the right to accept or reject any and all bids, or separable portions of offers, and waive technicalities, irregularities, and omissions if the Director determines the best interests of the County of Nassau will be served. The Director, in his sole discretion, may accept or reject illegible, incomplete or vague bids and his decision shall be final. A conditional or revocable bid which clearly communicates the terms or limitations of acceptance may be considered and contract award may be made in compliance with the bidder's conditional or revocable terms in the offer. Prior to award, the Director reserves the right to seek clarifications, request bid revisions, or to request any information deemed necessary for proper evaluation of bids from all bidders deemed to be eligible for contract award. Failure to provide requested information may result in rejection of the bid.

EVALUATION:

The Director of the Office of Purchasing (hereinafter known as the Director) reserves the right before making award to make investigations as to whether or not the items, qualifications, services or facilities offered by the Bidder meet the requirements set forth herein and are ample and sufficient to insure the proper performance in the event of an award. The Bidder must be prepared, if requested by the Director, to present evidence of experience, ability and financial standing, as well as a statement as to plant, machinery, trained personnel and capacity for the rendition of the service on which he is bidding. Upon request of the Director of Purchasing, successful bidder shall file certification from the manufacturer relative to authorization, delivery, service and guarantees. If it is found that the conditions of the bids are not complied with or that the services or equipment proposed to be furnished do not meet the requirements called for, or that the qualifications, financial standing or facilities are not satisfactory, the Director may reject such bids. It is distinctly understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon the Director to make any examinations before award; and it is further understood that, if such examination is made, it in no way relieves the Bidder from fulfilling all requirements and conditions of the bid.

Contractor shall retain complete and accurate records and documents related to this Agreement for six (6) years following the later of termination or final payment. Such records shall at all times be available for audit and inspection by the County.

Governing Law – Consent to Jurisdiction and Venue; Governing Law. Unless otherwise specified in this Agreement or required by Law, exclusive original jurisdiction for all claims or actions with respect to this Agreement shall be in the Supreme Court in Nassau County in New York State and the parties expressly waive any objections to the same on any grounds, including venue and forum non conveniens. This Agreement is intended as a contract under, and shall be governed and construed in accordance with, the Laws of New York State, without regard to the conflict of laws provisions thereof.

Ordinance # 72-2014

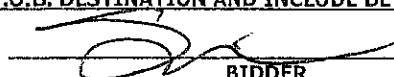
The bidder declares that they are a registered vendor in accordance with Ordinance # 72-2014 (the "Ordinance"). All registered vendors must pay the One Hundred Twenty-Five Dollar (\$125.00) annual fee required under the Ordinance. Additionally, registered vendors must pay a Two Hundred Seventy-Five Dollar (\$275.00) per contract fee to register Blanket contracts on the County's procurement website, as required under the Ordinance.

Further details about the registration process may be found at

<https://eproc.nassaucountyny.gov/SupplierRegister>

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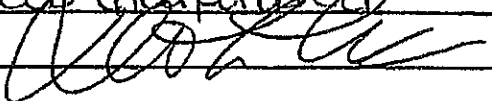
MANUFACTURER'S CERTIFICATE

THIS IS TO CERTIFY:

That we manufacture the commodities specified in the attached bid schedule: Spec 9, style 8920

That the address of the manufacturing plant is:

Rockland Apparel
125 Center Ave.
Tipton, PA 19560

Elbeco Incorporated


Manufacturer

Signature

Title President

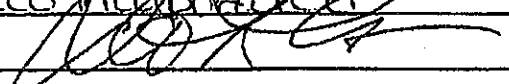
FURTHERMORE:

That we authorize

Atlantic Tactical, Inc.
763 Corporate Circle, New Cumberland, PA 17098

(Name and address of firm or individual)

As our distributor to furnish our products to the County of Nassau as provided in the attached schedules, and agree to supply said distributor such quantities of our products as may be required by the County of Nassau.

Elbeco Incorporated


Manufacturer

Signature

Title President

7/21/15

Date

MUST BE SIGNED BY AN OFFICER OF THE COMPANY. SALES AGENT OR MANAGER'S SIGNATURE WILL NOT BE ACCEPTED UNLESS LETTER OF AUTHORIZATION FROM THE MANUFACTURER IS ATTACHED.**NOTE:** When bidder is other than the manufacturer, the complete certificate must be executed by the manufacturer.**ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.**

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THIS IS TO CERTIFY:

That we manufacture the commodities specified in the attached bid schedule:

That the address of the manufacturing plant is:


Fechheimer

4545 Malsbary Road

Cincinnati, OH 45242

Fechheimer

Manufacturer



Signature

Title Director, Customer Service

FURTHERMORE:

That we authorize

Atlantic Tactical, Inc.
763 Corporate Center, New Cumberland, PA 17070

(Name and address of firm or individual)

As our distributor to furnish our products to the County of Nassau as provided in the attached schedules, and agree to supply said distributor such quantities of our products as may be required by the County of Nassau.

Manufacturer

Signature

Title

Date

MUST BE SIGNED BY AN OFFICER OF THE COMPANY. SALES AGENT OR MANAGER'S SIGNATURE WILL NOT BE ACCEPTED UNLESS LETTER OF AUTHORIZATION FROM THE MANUFACTURER IS ATTACHED.

NOTE: When bidder is other than the manufacturer, the complete certificate must be executed by the manufacturer.

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER SIGN HERE

BIDDER

President

TITLE

OFFICE OF PURCHASING
COUNTY OF NASSAU STATE OF NEW YORK

MANUFACTURER'S CERTIFICATE

THIS IS TO CERTIFY:

That we manufacture the commodities specified in the attached bid schedule:

That the address of the manufacturing plant is:

2 Cortlandt Street
Mt. Vernon, NY 10550
JEROME CUTTING CORR
2 CORTLANDT STREET
MOUNT VERNON, NY 10550
PHONE 914-888-8100
FAX 914-888-8200

JEROME CUTTING CORR
2 CORTLANDT STREET
MOUNT VERNON, NY 10550
PHONE 914-888-8100
FAX 914-888-8200
Harold Cutting
Title President Manufacturer Signature

FURTHERMORE:

That we authorize

Atlantic Tactical, Inc.
760 Corporate Circle, New Cumberland, PA 17070
(Name and address of firm or individual)

As our distributor to furnish our products to the County of Nassau as provided in the attached schedules, and agree to supply said distributor such quantities of our products as may be required by the County of Nassau.

JEROME CUTTING CORR
2 CORTLANDT STREET
MOUNT VERNON, NY 10550
PHONE 914-888-8100
FAX 914-888-8200
Harold Cutting
Title President Manufacturer Signature
7/12/15 Date

MUST BE SIGNED BY AN OFFICER OF THE COMPANY. SALES AGENT OR MANAGER'S SIGNATURE WILL NOT BE ACCEPTED UNLESS LETTER OF AUTHORIZATION FROM THE MANUFACTURER IS ATTACHED.

NOTE: When bidder is other than the manufacturer, the complete certificate must be executed by the manufacturer.

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER SIGN HERE

BIDDER

President

TITLE

OFFICE OF PURCHASING
COUNTY OF NASSAU STATE OF NEW YORK

MANUFACTURER'S CERTIFICATE

THIS IS TO CERTIFY:

That we manufacture the commodities specified in the attached bid schedule:

That the address of the manufacturing plant is:

3300 47th AVE.LONG ISLAND CITY, NY 11101SAMUEL BROOME UNIFORM ACCESSORIES

Manufacturer

Sam Broome

Signature

Title V.P.

FURTHERMORE:

That we authorize

Atlantic Tactical, Inc.
963 Corporate Circle, New Cumberland, PA 17090

(Name and address of firm or individual)

As our distributor to furnish our products to the County of Nassau as provided in the attached schedules, and agree to supply said distributor such quantities of our products as may be required by the County of Nassau.

SAMUEL BROOME UNIFORM ACCESS

Manufacturer

Sam Broome

Signature

Title V.P.6/3/15

Date

MUST BE SIGNED BY AN OFFICER OF THE COMPANY. SALES AGENT OR MANAGER'S SIGNATURE WILL NOT BE ACCEPTED UNLESS LETTER OF AUTHORIZATION FROM THE MANUFACTURER IS ATTACHED.**NOTE:** When bidder is other than the manufacturer, the complete certificate must be executed by the manufacturer.**ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.**

BIDDER SIGN HERE

[Signature]

BIDDER

President

TITLE

20085-08115-134

NON-COLLUSIVE BIDDING CERTIFICATION REQUIRED BY SECTION 139-D OF THE STATE FINANCE LAW

BY SUBMISSION OF THIS BID, BIDDER AND EACH PERSON SIGNING ON BEHALF OF BIDDER CERTIFIES, AND IN THE CASE OF A JOINT BID, EACH PARTY THERETO CERTIFIES AS TO ITS OWN ORGANIZATION, UNDER PENALTY OR PERJURY, THAT TO THE BEST OF HIS/HER KNOWLEDGE AND BELIEF:

[1] The prices of this bid have been arrived at independently, without collusion, consultation, communication, or agreement for the purposes of restricting competition, as to any matter relating to such prices with any other Bidder or with any competitor;

[2] Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the Bidder and will not knowingly be disclosed by the Bidder prior to opening, directly or indirectly, to any other Bidder or to any competitor; and

[3] No attempt has been made or will be made by the Bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

A BID SHALL NOT BE CONSIDERED FOR AWARD NOR SHALL ANY AWARD BE MADE WITH [1], [2], [3] ABOVE HAVE NOT BEEN COMPLETE WITH; PROVIDED HOWEVER, THAT IF IN ANY CASE THE BIDDER(S) CANNOT MAKE THE FOREGOING CERTIFICATION, THE BIDDER SHALL SO STATE AND SHALL FURNISH BELOW A SIGNED STATEMENT WHICH SETS FORTH IN DETAIL THE REASONS THEREFORE:

[AFFIX ADDENDUM TO THIS PAGE IF SPACE IS REQUIRED FOR STATEMENT]

Subscribed to under penalty of perjury under the laws of the State of New York,

this 6th day of August, 2015 as the act and deed of said Corporation or Partnership.

Identifying Data:

Potential Contractor:

Atlantic Tactical, Inc.

Address:

763 Corporate Circle

Street:

City, Town, etc:

New Cumberland, PA 17070

Telephone:

717-774-3339

Title:

President

If applicable, responsible Corporate Officer

Name

Sean Conville

Title

President

Signature:




Sign Here

FAILURE TO COMPLETE THIS FORM AND SIGN IN APPROPRIATE PLACE SHALL RESULT IN AUTOMATIC REJECTION OF THE BID.

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER SIGN HERE



BIDDER

President

TITLE

OFFICE OF PURCHASING
COUNTY OF NASSAU STATE OF NEW YORK

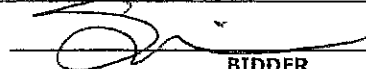
FORMAL SEALED BID PROPOSAL

20085-08115-134

Item #	Qty.	Unit	Description	Unit Price	Total Price
1)	600	PR	FECHHEIMER STYLE V47680 (MALE) AND V47680W(FEMALE) BDU 6 POCKET PANT 75% POLYESTER, 25% WOOL COLOR LAPD NAVY	\$ 63.40	\$ 38,040.00
2)	200	PR	FECHHEIMER STYLE 47280(MALE AND 47280W FEMALE) 4 POCKET DRESS TROUSER, 75% POLY 25% WOOL. COLOR: LAPD NAVY, WITH ELC STYLE BPSF-BLACK BRAID 3/16" BLACK BRAID ATTACHED AS PER NCPD SPECS.	\$ 61.10	\$ 12,220.00
3)	600	EA	FECHHEIMER STYLE 107W8486 (MALE) L/S AND 107W8486 FEMALE L/S SHIRT 75% POLY 25% WOOL COLOR: LAPD NAVY FEC4217	\$ 52.60	\$ 31,560.00
4)	600	EA	FECHHEIMER STYLE 57R8486 (MALE) AND 157R8486 (FEMALE) S/S SHIRT, 75% POLY 25% WOOL. COLOR: LAPD NAVY 164-LA-165	\$ 48.40	\$ 29,040.00
5)	200	EA	FECHHEIMER STYLE NASBLS01(MALE) AND NASBLSW01(FEMALE) BLOUSE COAT 75% POLY 25% WOOL, FUSED FRONT BLOUSE COAT COLOR: LAPD NAVY W/APPLICATION OF 2 PATCHES	\$ 252.30	\$ 50,460.00
6)	400	EA	FECHHEIMER MOCK NECK DICKIE W/LYCRA STYLE 52110, COLOR: BLACK 13W-L/X-BK	\$ 6.80	\$ 2,720.00
7)	200	EA	POLYESTER CLIP-ON TIE - SAMUEL BROOM & CO STYLE # 90606 (15") # 90607 (17.5") # 90601 (20.5") COLOR: NASSAU COUNTY BLUE # 495	\$ 2.60	\$ 520.00
8)	200	EA	BLACK KNIT WATCH CAP - JEROME CUTTING CORP. STYLE # 22 W/ BURNT ORANGE NCPD LETTERS EMBROIDERED AS PER NCPD SPEC.	\$ 10.45	\$ 2,090.00
9)	400	EA	BASELAYER UFX MOCK NECK L/S SHIRT ELBECO STYLE # 8920 COLOR: BLACK	\$ 33.45	\$ 13,380.00

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BIDDER SIGN HERE



BIDDER

President

TITLE

20085-08115-134

**THESE ARE "UNIFORM" ITEMS
DO NOT SUBSTITUTE MANUFACTURER**

ITEM #1 Fechheimer V47680 **(MALE)**

Fechheimer V47680W **(FEMALE)**

ITEM #2 Fechheimer 47280 **(MALE)**

Fechheimer 47280W **(FEMALE)**

ITEM #3 Fechheimer 07W8486 **(MALE)**

Fechheimer 107W8486 **(FEMALE)**

ITEM #4 Fechheimer 57R8486 **(MALE)**

Fechheimer 157R8486 **(FEMALE)**

ITEM #5 Fechheimer NASBLS01 **(MALE)**

Fechheimer NASBLSW01 **(FEMALE)**

ITEM #6 Fechheimer 52110

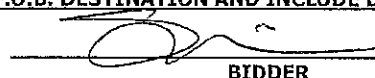
ITEM #7 Sam Broome 90606, 90607, 90601

ITEM #8 Jerome Cutting #22 w/ thinsulate

ITEM #9 Elbeco 8920

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER SIGN HERE


BIDDER

President

TITLE



OPEN: 08/11/2015

TO: BUYER _____ GROUP – MS FROM: ADMINISTRATION

[illegible]

Crowley, Vivian C

From: Caruso, Tom <Tom.Caruso@atlantictactical.com>
Sent: Friday, August 14, 2015 4:08 PM
To: Crowley, Vivian C
Cc: 'Lombardi, Elisa'; Devine, JD; Conville, Sean
Subject: RE: BID # 20085-08115-134 UNIFORM PANTS, SHIRTS & ACCESSORIES

Hi Vivian,

Thank you for your email. In regards to the pricing on Bid Number 20085-08115-134, Atlantic Tactical's cost structure increased in July raising our pricing proportionately.

Feel free to call with any questions or concerns.

Thomas Caruso
ATLANTIC TACTICAL | Contract Administrator
763 Corporate Circle
New Cumberland, PA 17070
Office: (717) 774.3339 x1142
Toll Free: (800) 781-2677
Fax: (717) 774-4463

New Cumberland, PA | Philadelphia, PA
Somerset, NJ | Queens, NY | Boston, MA

From: Crowley, Vivian C [vcrowley@nassaucountyny.gov]
Sent: Friday, August 14, 2015 1:57 PM
To: Caruso, Tom
Cc: 'Lombardi, Elisa'
Subject: BID # 20085-08115-134 UNIFORM PANTS, SHIRTS & ACCESSORIES

Tom

Attached is e-mail and quote that you gave to Elisa at PD uniform section. You stated on June 17 that the prices from 4/23/15 were still good. Your prices for the bid, August 11, are much higher. The bid quantities are "double" your original quote to Elisa, so why the big price increase?

Vivian



763 Corporate Circle
New Cumberland, PA 17070
PHONE: 1-717-774-3339
FAX: 1-717-774-4463

August 31st, 2015

Nassau County

To Whom It May Concern,

The following question was accidentally left blank during our recent submission of Bid 20085-08115-134, page 27, Line F. Please accept this letter as the answer to this question.

f) In the past 5 years, have you been found in violation of any administrative or statutory charges? NO ☒ YES ☐ If Yes, provide details for each such occurrence.

Sincerely,

Jessica Lawlor

ATLANTIC TACTICAL † Vice President of Administration

763 Corporate Circle

New Cumberland, PA 17070

Office: (717) 774.3339 x1132

Toll Free: (800) 781.2677

Fax: (717) 967.8289